

# 1st Fusion Ci Guarded Fund

January 2019



## INVESTMENT OBJECTIVE

The objective of this portfolio is to provide investors with fairly steady capital growth while maintaining a high level of income. Capital preservation is a high priority. This portfolio maintains a low risk profile and is limited to a maximum equity exposure of 40% of the portfolio's net asset value. The Fund may from time to time invest in listed and unlisted derivatives, in order to achieve the Fund's investment objective. The portfolio adheres to the guidelines set by Regulation 28.

Risk Weighting:



## PORTFOLIO MANAGER

1st Fusion respects the inherent uncertainty of markets and the difficulty of outperforming the market through active stock-picking or tactical asset allocation. As a result, they choose to pursue a top-down strategic approach, relying on their core strengths of asset allocation, blending of management styles, smart indexing and managing volatility.

## INVESTMENT COMMENTARY

Guarded is primarily a strategic asset allocation fund, which means that we adhere closely to a long-term asset allocation. We hold a basket of assets which have unique and complimentary risk and return characteristics, ensuring that we achieve our benchmark of CPI+2% per annum over a rolling 3 year period.

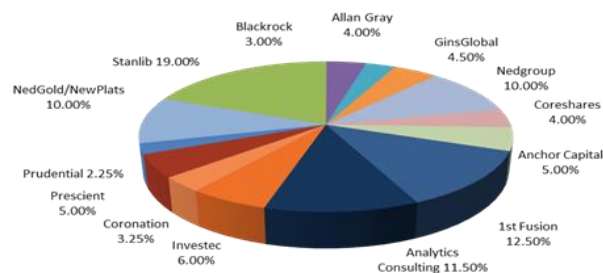
The Guarded Fund is somewhat less exposed to equity than its Multi Asset Low Equity peer group – it's very defensive nature should bring it to the fore during tough times.

The fund blends actively managed sub-funds by best of breed fund management teams with some passive building blocks to ensure that the funds' overall strategic objectives are met. The blending of various strategies entails sophisticated qualitative and quantitative analysis to ensure that you get the benefits of each management team without diluting the overall fund style.

1st Fusion has a meaningful strategic exposure to SA property – in a conservative multi-asset fund like this the predictable short-term income and significant longer-term inflation escalations make it a uniquely valuable asset class.

We currently utilise Coronation, Investec, Prudential, Allan Gray and Satrix to manage 80% of the fund. The remaining 20% is managed in house, balancing out our strategic asset class allocations.

## TARGETED UNDERLYING FUND MANAGERS



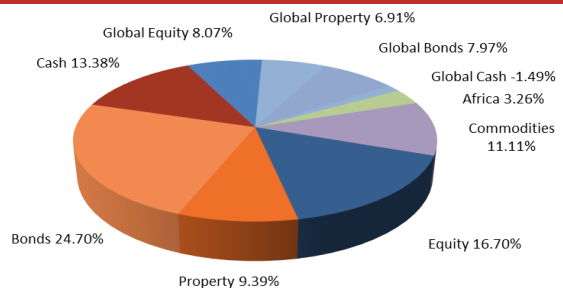
## INFORMATION DISCLOSURE

ASISA Classification	South African - Multi Asset - Low Equity
Risk Profile	Low
Benchmark	CPI +2% p.a over a rolling 3 year period
Equity Exposure	The Fund will have a maximum effective exposure of 40% for equity and 25% for property
Foreign Exposure	Up to 30% of the assets may be invested offshore and an additional 10% invested in Africa, ex RSA
Opening NAV Price	100.00 cents per unit
Launch Date	2 February 2015
Fund Size	R 66 million
Initial Fee	Class A: 0%
Initial Advisory Fee	Maximum 3.45% (Incl VAT)
Annual Service Fee	Class A: 0.805% (Incl VAT)
Annual Advisory Fee	Maximum 1.15% (Incl VAT)
Total Expense Ratio	Class A 1.57%
Transaction Costs	Class A 0.16%
Total Investment Charge	Class A 1.73%
Calculation Period	1 October 2015 to 30 September 2018
Income Declaration Dates	31 March, 30 June, 30 September and 31 December
Last 12 months Distributions (cpu)	31/12/2018: (A) 0.70, 30/09/2018: (A) 1.03, 30/06/2018: (A) 0.56, 31/03/2018: (A) 0.47
Income Reinvestment / Payout Dates	2nd working day in April, July, October and January
Transaction cut-off Time	14:00
Valuation time	17:00
Frequency of pricing	Our daily NAV prices are published on our website and in the national newspaper.

## ANNUALISED PERFORMANCE

	1 year	3 year	Since Inception
1st Fusion Ci Guarded	1.74%	4.04%	3.30%
Benchmark	6.49%	7.31%	7.30%
Lowest 1 year rolling return			-3.14%
Highest 1 year rolling return			10.55%

## ASSET ALLOCATION



Please note: Asset allocations are one month lagged.

This document is a Minimum Disclosure Document (MDD) which contains key information about this portfolio. This MDD will be updated on a monthly basis. Source: Figures quoted are from Morningstar, for the period ending January 2019 for a lump sum, using NAV-NAV prices with income distributions reinvested.

CPI for all urban areas sourced from I-Net Bridge.

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### FAIS Conflict of Interest Disclosure

The annual fee for the A class includes a fee up to 0.345% payable to 1<sup>st</sup> Fusion; a fee up to 0.230% payable to Ci Collective Investments; and a fee up to 0.230% payable to Analytics Consulting.

All fees stated are inclusive of VAT.

Please note that in most cases where the Financial Services Provider (FSP) is a related party to the portfolio manager, the FSP/distributor may earn additional fees other than those charged by the portfolio manager. It is the FSP's responsibility to disclose such additional fees to the investor.

### Characteristics, risk reward profile and nature of risks

#### Characteristics

This is a multi-asset low equity portfolio which means that it may invest in a spectrum of equity, bond, money market or real estate securities and tends to display reduced short term volatility and aims for long term capital growth. The portfolio may have a maximum equity exposure of up to 40% and a maximum property exposure of 25% at all times and complies with the regulation governing retirement funds.

This portfolio may, at the discretion of the portfolio manager, invest up to 30% of the assets outside of South Africa plus an additional 10% of the assets in Africa excluding South Africa.

#### Risks

##### Market Risk

Equity markets are volatile and the price of equities fluctuate based on a number of factors such as changes in the economic climate, general movements in interest rates and the political and social environment which will also affect the value of the securities held in the unit trust, thereby affecting the overall value of the unit trust.

##### Currency Risk / Foreign Exchange Risk

This risk is associated with investments that are denominated in foreign currencies. When the foreign currencies fluctuate against the South African Rand, the investments face currency gains or losses.

##### Concentration Risk

Unit Trusts pool the assets of many investors and use the proceeds to buy a portfolio of securities. There are regulations in place which limit the amount that a unit trust may invest in securities, thereby spreading the risk across securities, asset classes and companies.

##### Liquidity Risk

This relates to the ability of the unit trust to trade out of a security held in the portfolio at or near to its fair value. This may impact on liquidity and in the case of foreign securities, the repatriation of funds.

##### Credit Risk

Credit risk is where an issuer of a non-equity security may not be able to make interest payments or repay the capital. This will impact the value of the unit trust.

##### Inflation Risk

The risk of potential loss in the purchasing power of your investment due to a general increase of consumer prices.

##### Political Risk

The risk that investment returns could suffer as a result of a country's political changes or instability in the country. Instability could come from changes in the country's government, policy makers or military.

##### Tax Risk

This risk relates to any change to tax laws or to the interpretation of existing tax laws which has an impact on the manner in which unit trusts are taxed.

##### Compliance Risk

This refers to the risk of not complying with the legislation, regulations, prescribed investment limits and internal policies and procedures by the manager or the portfolio manager.

This document is not intended to address the personal circumstances of any Financial Services Provider's (FSP's) client nor is it a risk analysis or examination of any client's financial needs. Collective Investment Schemes in Securities ("CIS") are generally medium to long term investments. The value of participatory interests may go down as well as up and past performance is not necessarily a guide to future performance. CIS are traded at ruling prices and can engage in borrowing and scrip lending. Different classes of units apply to this portfolio and are subject to different fees and charges. A schedule of fees and charges is available on request from Ci. Ci does not provide any guarantee either with respect to the capital or the return of the portfolio. Forward pricing is used. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. International Investments may include additional risks such as potential constraints on liquidity and repatriation of funds, macroeconomic risk, political risk, foreign exchange risk, tax risk, settlement risk as well as potential limitations on the availability of market information. The portfolio may be closed from time to time in order to manage it more efficiently in accordance with its mandate. The 1st Fusion portfolios are portfolios established and administered by Ci, and 1st Fusion Asset Management (Pty) Limited has been appointed to manage and market the portfolios. Ci retains full legal responsibility for this co-named portfolio. Additional information on the portfolio may be obtained, free of charge, directly from Ci. Ci is an affiliate member of the Association for Savings & Investment SA (ASISA).

Total Expense Ratio (TER): The above TER % has been annualised and indicates the percentage of the value of the portfolio which was incurred as expenses relating to the administration of the portfolio over the rolling 3 year period or since fund inception, on an annualised basis. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER's cannot be regarded as an indication of future TER's.

Transaction Cost (TC): The above TC % has been annualised and indicates the percentage of the value of the portfolio which was incurred as costs relating to the buying and selling of the assets underlying the portfolio. Transaction Costs are a necessary cost in administering the portfolio and impacts portfolio returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of portfolio, investment decisions of the investment manager and the TER.

Total Investment Charge is the TER plus TC which indicates the percentage of the value of the portfolio which was incurred as costs relating to the investment of the portfolio.

Performance quoted is for lump sum investment with income distributions, prior to deduction of applicable taxes, included. NAV to NAV figures have been used. The annualised return is the return of the performance period re-scaled to a period of one year. Performance is calculated for the portfolio and individual investor performance may differ as a result of initial fees, actual investment date, date of reinvestment and dividend withholding tax.

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