Adviceworx guides clients along their journeys in achieving lasting financial well-being. Our range of strategy funds is specifically designed and managed to match clients’ Wealth strategy objectives. Our experienced investment team researches and selects asset managers and continually monitors the funds to ensure that they remain appropriate and efficient.

**Inception date**  
April 2014

**Investment manager**  
Adviceworx (Pty) Ltd  
FSP21 Licence no. 44914

**Benchmark**  
CPI

**Performance target**  
CPI + 2 – 3% over the minimum investment term and is not guaranteed

**ASISA category**  
SA Multi-Asset – Low Equity

**Regulation 28**  
Compliant

**Fund size**  
R569 million

**Tax reference number**  
0745/748/23/6

### Strategy objective

This is a multi-managed asset allocation fund that aims to produce returns of inflation plus 2–3%, net of fees, over a rolling 2 to 3-year time horizon.

### Risk profile

<table>
<thead>
<tr>
<th>Risk profile</th>
<th>Cautious</th>
<th>Moderate</th>
<th>Moderate Aggressive</th>
<th>Aggressive</th>
<th>Maximum Return</th>
</tr>
</thead>
</table>

### Minimum investment term

<table>
<thead>
<tr>
<th>Term</th>
<th>2–3 Years</th>
<th>3–5 Years</th>
<th>5–7 Years</th>
<th>7–10 Years</th>
<th>10 Years +</th>
</tr>
</thead>
</table>

### Investment universe

The strategy mainly invests in domestic and international collective investment scheme funds and exchange traded funds with exposure to domestic and international equities, fixed income, property and cash.

### Asset allocation

<table>
<thead>
<tr>
<th>Asset Class</th>
<th>Actual</th>
<th>Strategic</th>
</tr>
</thead>
<tbody>
<tr>
<td>International Cash</td>
<td>2.4%</td>
<td>0.0%</td>
</tr>
<tr>
<td>International Property</td>
<td>3.4%</td>
<td>3.0%</td>
</tr>
<tr>
<td>International Fixed Income</td>
<td>0.0%</td>
<td>8.0%</td>
</tr>
<tr>
<td>International Equity</td>
<td>18.1%</td>
<td>16.0%</td>
</tr>
<tr>
<td>SA Property</td>
<td>0.0%</td>
<td>5.0%</td>
</tr>
<tr>
<td>SA Cash</td>
<td>27.8%</td>
<td></td>
</tr>
<tr>
<td>SA Enhanced Income</td>
<td>0.0%</td>
<td>0.0%</td>
</tr>
<tr>
<td>SA Fixed Income</td>
<td>36.4%</td>
<td>49.0%</td>
</tr>
<tr>
<td>SA Equity</td>
<td>11.9%</td>
<td>19.0%</td>
</tr>
</tbody>
</table>
Cumulative investment performance

12–Month rolling performance

Market performance

Portfolio performance

Rolling 12–month return

Top 10 equity exposure as at 30 September 2020

Fund returns within expected range of returns *

* This is based on historical data using the strategic allocations per asset class for this investment strategy and the historical returns of each asset class. The bars show the range of returns (highest and lowest returns) experienced over each rolling investment terms over this period. In other words, the longer the investment period, the smaller the difference between the highest and the lowest return, indicating reduced volatility. The strategic asset allocations of the investment strategies used in this analysis may not be the same as the actual allocations of the fund. The investment performance is for illustrative purposes and is calculated by taking the actual initial fees and all ongoing fees into account and income is re-invested on the reinvestment date.

Source: Morningstar

Source: Old Mutual Multi-Managers

Source: Morningstar

Source: Morningstar

Source: Morningstar

Source: Morningstar
Local equities fell sharply in October. The FTSE/JSE All Share Index lost 4.7% in the month, pushing year-to-date returns deeper into negative territory. The 12-month return is now also negative at -5.7%. Our preferred benchmark, the less-concentrated FTSE/JSE Capped All Share Index lost 4.2% in the month and is much further behind year close and index-to-date and over one year with returns of -13.6% and -12.5% respectively.

Resources lost 9.8% in the month, wiping out year-to-date gains, due to lower commodity prices and a firmer rand. The big monthly losses were in the gold and general mining sectors.

Industrials are now the leading sector in 2020, by virtue of losing less in October than resources. The 2.2% loss in October trimmed year-to-date gains to 4.7%. This is largely thanks to Naspers, which rallied further in the last week of the month after announcing a large share buyback.

Financial shares started the month on the front foot, but ended up selling off sharply to end the month 5.76% lower. 2020 returns are still deeply depressed at -36%.

Listed property had another torrid month, with the FTSE/JSE All Property Index losing 8.5%. As a result, the loss from the first 10 months of the year was 50.9%.

Bonds were positive in October, despite the underwhelming Medium-Term Budget Policy Statement. The All Bond Index returned 0.9% in October, lifting year-to-date returns to 2.7%. Over one year, the ALBI returned 4.9%, behind the 5.9% return from cash. Money market returns are drifting lower as a result of the Reserve Bank’s interest rate cuts. Inflation-linked bonds were positive in October, returning 1.2%.

The rand was surprisingly strong in October, gaining ground against the US dollar, UK pound and euro despite the rise in global risk aversion. It gained 3% to end the month at R16.25 per dollar. The rand is still 16% weaker year-to-date against the greenback, boosting offshore returns for local investors.

Source: Old Mutual Multi-Managers as at 31 October 2020

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### Fees (VAT inclusive) 30/06/2020

<table>
<thead>
<tr>
<th></th>
<th>36 Month</th>
<th>12 Month</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total expense ratio (TER)</td>
<td>1.55%</td>
<td>1.54%</td>
</tr>
<tr>
<td>Transaction cost (TC)</td>
<td>0.08%</td>
<td>0.07%</td>
</tr>
<tr>
<td><strong>Total Investment Charge (TIC)</strong></td>
<td><strong>1.63%</strong></td>
<td><strong>1.61%</strong></td>
</tr>
</tbody>
</table>

Total expense ratio (TER) is a historical measure of the impact of ongoing management and operating costs have on a fund’s value. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER should not be regarded as indicative of future TERs. Transaction Costs (TC) are costs relating to the buying and selling of the underlying managers’ assets. TC are a necessary cost in administering the fund and impacts fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of fund, investment decisions of the investment managers and the TER.

The TIC includes:
- Fund of funds service fee of 0.85% (excl VAT), which is inclusive of 0.55% (excl VAT) from FSP11 investment management fees.
- Underlying fund’s management fee, which is accrued daily and paid on a monthly basis (certain managers may charge performance fees).
- Other charges incurred by the underlying funds are deducted from their portfolios.
- As the weightings of the underlying funds may change from time to time, the total fees may vary.

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### Distributions (quarterly)

<table>
<thead>
<tr>
<th></th>
<th>For the last 12 months:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>30/09/2020</td>
</tr>
<tr>
<td></td>
<td>30/06/2020</td>
</tr>
<tr>
<td></td>
<td>31/03/2020</td>
</tr>
<tr>
<td></td>
<td>31/12/2019</td>
</tr>
</tbody>
</table>

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### Disclosures

We aim to treat our clients fairly by giving you the information you need in as simple a way as possible, to enable you to make informed decisions about your investments.

- We believe in the value of sound advice and so recommend that you consult a financial planner before buying or selling unit trusts. You may, however, buy and sell without the help of a financial planner. If you do use a planner, we remind you that they are entitled to certain negotiable planner fees or commissions.
- You should ideally see unit trusts as a medium- to long-term investment. The fluctuations of particular investment strategies affect how a fund performs. Your fund value may go up or down. Therefore, we cannot guarantee the investment capital or return of your investment. How a fund has performed in the past does not necessarily indicate how it will perform in the future.
- The fees and costs that we charge for managing your investment are disclosed in the relevant fund’s Minimum Disclosure Document (MDD) or table of fees and charges, both available on our public website or from our contact centre.
- Additional information on this proposed investment can be obtained, free of charge, from our contact centre.
- Fund valuations take place at approximately 16:00 each business day. Purchase and redemption requests must be received by the manager by 14:00 each business day to receive that day’s price. For the manager to receive the requests by 14:00 from Old Mutual Investment Services (Pty) Limited (OMIS), you must submit your request to OMIS by 15:00 the previous business day.
- Unit trusts are traded at ruling prices, may borrow to fund client disinvestments and may engage in scrip lending. The daily price is based on the current market value of the fund’s assets plus income minus expenses (NAV of the portfolio) divided by the number of units on issue. Daily prices are available from Old Mutual Unit Trusts or Adviceworx contact centres.
- This fund holds assets in foreign countries and therefore it may have risks regarding liquidity, the repatriation of funds, political and macro-economic situations, foreign exchange, tax, settlement, and the availability of information.
- A fund of fund is a portfolio of funds which levy their own charges, which could result in a higher fee structure for the fund of funds.
- Old Mutual Unit Trusts is the manager of this co-branded fund and has full legal responsibility for it.
- The Net Asset Value to Net Asset Value figures are used for the performance calculations. The performance quoted is for a lump sum investment. The performance calculation includes income distributions prior to the deduction of taxes and distributions are reinvested on the ex-dividend date. Performances may differ as a result of an actual initial fees, the actual investment date, the date of reinvestment and dividend withholding tax. Annualised returns are the weighted average compound growth rates over the performance period measured. Performances are in ZAR and as at 31 October 2020. Sources: Morningstar and Old Mutual Wealth.

Adviceworx partnered with Old Mutual Unit Trust Managers (RF) (Pty) Ltd to create a range of co-branded collective investment scheme funds of funds underling the investment strategies offered by Adviceworx to their clients. Adviceworx and OMUT are both part of the Old Mutual Wealth group.

Old Mutual Unit Trust Managers (RF) (Pty) Ltd. registration number 1965 008 47107, is a registered manager in terms of the Collective Investment Schemes Control Act 45 of 2002. Old Mutual is a member of the Association for Savings and Investment South Africa (ASISA). Old Mutual Unit Trusts has the right to close the portfolio to new investors in order to manage it more efficiently in accordance with its mandate. Tel: 0860 234 234, Internet: www.omut.co.za, Email: unittrusts@oldmut.com. Trustee: Standard Bank, PO Box 54, Cape Town 8000. Tel: +27 21 401 2002, Fax: +27 21 401 3887.

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