

Alexander Forbes Investments Unit Trust Scheme

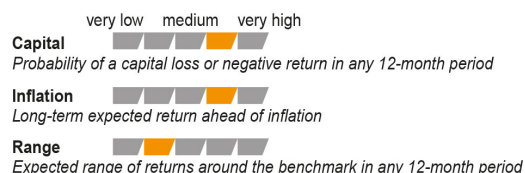
Minimum Disclosure Document

December 2018

AF Investments Performer Managed Unit Trust - Class A

Fee class launch date* 3 January 2011	Fund size R 2.2 billion
Denomination South African Rand	ASISA portfolio category South African - Multi Asset - High Equity
Minimum investment R30 000 single premium, R500 monthly by debit order	Income distribution Declared on the last working day of March and September, paid within six (6) weeks of declaration date

Risk profile



Benchmark

South African - Multi Asset - High Equity - ASISA Category Average

Portfolio objective

The portfolio's primary objective is to achieve long-term capital growth through maintaining a high exposure to growth asset classes such as equities.

Investment policy summary

The portfolio will invest in a wide range of domestic and offshore assets, with exposure to equities, listed property, non-equity securities, as well as listed and unlisted financial instruments, as legislation permits. The portfolio will be managed in accordance with the prudential requirements as required for retirement funds in South Africa, to the extent allowed by CISC, and will include equity exposure applicable to a high risk equity portfolio, in accordance with the South African Multi Asset High Equity Portfolios ASISA Fund Classification category. The portfolio will not be leveraged. The portfolio follows an active investment approach and the Manager will actively manage the exposure to various instruments and asset classes over time, including the allocation between domestic and offshore investments, as legislation permits. The Manager may from time to time invest in participatory interests or any other form of participation in portfolios of collective investment schemes or other similar collective investment schemes as the Act may allow from time to time. There are no additional mandate investment limitations.

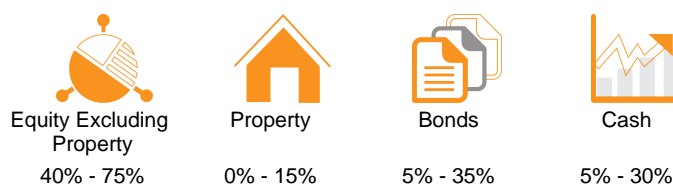
Expected number of asset manager/s

For optimal diversification one can expect 3 to 6 managers in this portfolio

Strategic asset allocation

Managers/Portfolios

	SMA*
Prudential	30.0%
Allan Gray	25.0%
Foord	24.5%
Investec	20.0%
Cash	0.5%
Coronation	0.0%



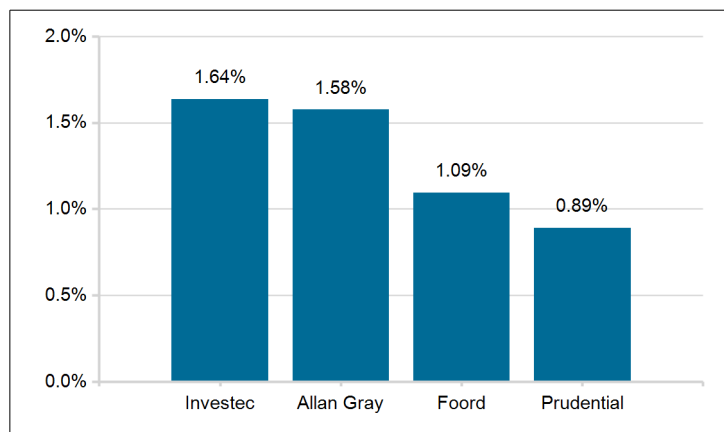
*Strategic manager allocation

Performance of Class A to December 2018

	Performance		Highest Annual (%)		Lowest Annual (%)	
	Portfolio	Benchmark	Portfolio	Benchmark	Portfolio	Benchmark
1 Month	1.16%	0.53%				
1 Year	-3.29%	-3.67%				
3 Years	3.61%	2.39%	14.48%	12.69%	-6.08%	-5.86%
5 Years	6.24%	5.39%	22.50%	23.24%	-6.08%	-5.86%
Since Launch	8.86%	8.68%	22.50%	23.24%	-6.08%	-5.86%

Source: Alexander Forbes Investments

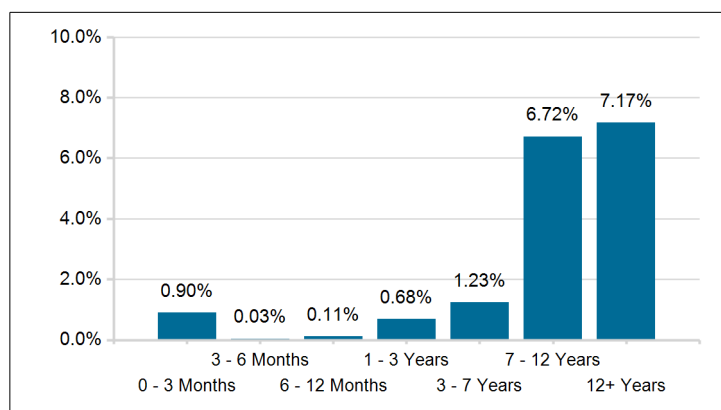
Underlying returns (1 month to December 2018)



Top 10 equity holdings (% of total portfolio)

NASPERS	6.0%
SASOL	3.8%
BRITISH AMERICAN TOBACCO PLC	3.0%
STANDARD BANK GROUP	2.9%
BHP GROUP PLC	2.6%
PRUDENTIAL WORLDWIDE STRATEGIC MANAGED-E ACC	2.3%
COMPAGNIE FINANCIERE RICHEMONT AG	1.6%
ANGLO AMERICAN	1.5%
RMB HOLDINGS	1.3%
ABSA GROUP LIMITED	1.2%
Total	26.2%

Maturity profile



Market summary

	1 Month	1 Year	3 Years	5 Years	10 Years
FTSE/JSE All Share	4.25%	-8.53%	4.33%	5.77%	12.62%
FTSE/JSE SWIX	2.90%	-11.67%	3.69%	5.92%	13.02%
FTSE/JSE Capped SWIX ALSI	2.59%	-10.94%	2.95%	5.30%	
FTSE/JSE SA Property	-1.06%	-25.26%	-1.19%	5.70%	12.09%
All Bond Index	0.64%	7.69%	11.07%	7.71%	7.68%
STeFI Composite index	0.60%	7.25%	7.39%	6.91%	6.70%
MSCI AC World	-3.02%	5.71%	4.00%	10.95%	14.40%
Citi WGBI	6.82%	15.72%	0.19%	7.24%	6.10%

Source: Bloomberg and MorningStar

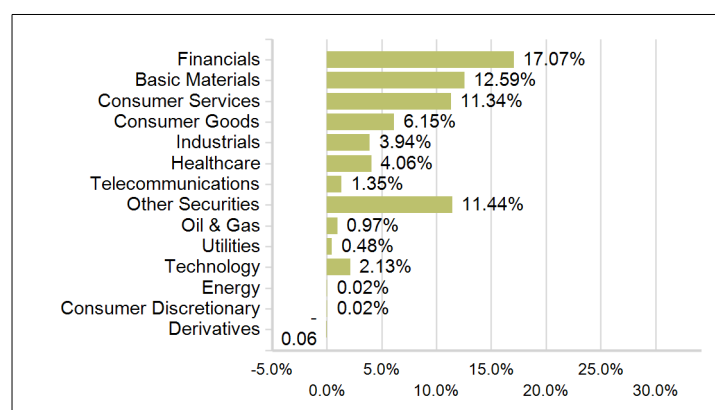
Manager/portfolio weightings

Prudential	30.0%
Allan Gray	25.0%
Foord	24.5%
Investec	20.1%
Cash	0.4%
Coronation	0.0%
Total	100.0%

Asset allocation

	Local	Africa	Global	Combined
Equity Excluding Property	45.1%	0.3%	22.7%	68.0%
Property	3.2%	0.0%	0.2%	3.5%
Bonds	15.5%	0.4%	0.9%	16.8%
Cash	7.3%	0.0%	2.0%	9.4%
Commodities	2.0%	0.0%	0.3%	2.3%
Total	73.2%	0.7%	26.1%	100.0%

Industry sector breakdown (% of total portfolio)



Top 10 issuers (% of total portfolio)

SOUTH AFRICA (REPUBLIC OF)	12.6%
ESKOM HOLDINGS SOC LTD	0.8%
FIRSTRAND BANK LIMITED	0.5%
ALLAN GRAY INTERNATIONAL PROPRIETARY LIMITED	0.4%
STANDARD BANK GROUP LTD	0.3%
ABSA GROUP LIMITED	0.3%
JP MORGAN CHASE & CO	0.2%
NEDBANK GROUP LTD	0.2%
NAGACORP LTD	0.1%
PRUDENTIAL INVESTMENT MANAGERS	0.1%
Total	15.4%

Total investment charge of Class A

Period (Annualised, rolling three-year period): 01 Jan 2016 to 31 Dec 2018

Average annual service charge (incl VAT)	1.14%
Underlying global manager expense	0.24%
Underlying Fund Expense	0.00%
Other expenses	0.05%
Total Expense Ratio (TER)¹	1.43%
Transaction Costs (TC)²	0.09%
Total Investment Charges (TER + TC)³	1.52%

Income distribution (cent per unit)

Date	Interest	Dividend
September 2018	1.2200	1.2100
March 2018	1.2100	0.7400

Disclosures

- Total Expense Ratio (TER):** The percentage of the value of the portfolio that was incurred as expenses relating to the administration (charges, levies and fees) of the portfolio. TER is calculated over a rolling three-year period (or since inception, where applicable) and annualised to the most recent calendar quarter. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TERs.
- Transaction Cost (TC):** The percentage of the value of the portfolio that was incurred as costs relating to the buying and selling of the assets underlying the portfolio. Transaction costs are a necessary cost in administering the Fund and impacts returns. It should not be considered in isolation as returns may be impacted by many other factors over time, including market returns, the type of financial product, the investment decisions of the investment manager and the TER. Calculations are based on actual data where possible and best estimates where actual data is not available.
- Total Investment Charge (TIC):** The percentage of the portfolio was incurred as costs relating to the investment of the portfolio. It is the sum of the TER and TC.

Inception date note

*The portfolio inception date is 07 April 2010.

Risks (portfolio specific)

Derivatives: There is no assurance that a portfolio's use of a derivative strategy will succeed. A portfolio's management may employ a sophisticated risk management process, to oversee and manage derivative exposures within a portfolio, but the use of derivative instruments may involve risks different from, and, in certain cases, greater than, the risks presented by the securities from which they are derived.

Exposure to foreign securities: Foreign securities within portfolios may have additional material risks, depending on the specific risks affecting that country, such as: potential constraints on liquidity and the repatriation of funds; macroeconomic risks; political risks; foreign exchange risks; tax risks; settlement risks; and potential limitations on the availability of market information. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. Investors are reminded that an investment in a currency other than their own may expose them to a foreign exchange risk.

Drawdown: The potential magnitude of loss - the largest peak-to-trough decline in returns over the period, also known as the maximum drawdown.

Liquidity: The risk that a given security or asset cannot be traded quickly enough in the market to prevent a loss (or make the required profit).

Equities: The value of equities may vary according to company profits and future prospects, as well as more general market factors. In the event of a company default, the owners of their equity rank last in terms of any financial payment from that company.

Bonds: The value of fixed income investments (e.g. bonds) tends to decrease when interest rates and/or inflation rises. Bonds issued by major governments and companies, will be more stable than those issued by emerging markets or smaller corporate issuers. If an issuer experiences financial difficulty, there may be a risk to some, or all, of the capital invested. Any historical or current yields quoted should not be considered reliable indicators of future performance.

For a detailed description of these risks, and other risks that are relevant to the portfolio, please refer to the CIS Risk Disclosure Document, available on the website www.alexanderforbesinvestments.co.za/Products-Services/Individual-Investments-Unit-Trust-Forms.

General

Collective Investment Schemes (unit trusts) are generally medium to long-term investments. The value of participatory interests (units) or the investment may go down as well as up. Past performance is not necessarily a guide to future performance. Collective investment schemes are traded at ruling prices and can engage in borrowing and scrip lending (i.e. borrowing and lending of assets). The manager does not provide any guarantee, either with respect to the capital or the return of a portfolio. Different classes of participatory interests apply to these portfolios and are subject to different fees and charges. A schedule of all fees and charges, inclusive of VAT and maximum commissions, is available on request from us or from your financial adviser. Forward pricing is used. Any forecast and/or commentary in this document are not guaranteed to occur.

Redemptions

The collective investment scheme may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. The ability of the portfolio to repurchase, is dependent upon the liquidity of the securities and cash of the portfolio. A manager may suspend repurchases for a period, subject to regulatory approval, to await liquidity, and the manager must keep the investors informed about these circumstances.

Prices

The latest prices and TER are published daily in the Business Report (South Africa's National Financial Daily) and are made available on our website www.alexanderforbesinvestments.co.za/Download-Centre/Daily-Unit-Prices.

Performance fees

Performance fees are not levied on the portfolio.

Performance returns

Lump-sum performance returns are being quoted. Income distributions, prior to deduction of applicable taxes, are included in the performance calculations. NAV to NAV figures have been used for the performance calculations, as calculated by the Manager at the valuation point defined in the deed, over all reporting periods. Investment performance calculations are available for verification upon request by any person. Reinvestment of income is calculated on the actual amount distributed per participatory interest, using the ex-dividend date NAV price of the applicable class of the portfolio, irrespective of the actual reinvestment date. The performance is calculated for the fee class. The individual investor performance may differ, as a result of initial fees, the actual investment date, the date of reinvestment and dividend withholding tax. The rate of return is calculated on a total return basis, and the following elements may involve a reduction of the investor's capital: interest rates, economic outlook, inflation, deflation, economic and political shocks or changes in economic policy. Annualised returns are period returns re-scaled to a period of one year. This allows investors to compare returns of different assets that they have owned for different lengths of time. All period returns greater than one year have been annualised. Returns for periods less than one year have not been annualised. A cumulative return is the aggregate amount an investment has gained or lost over time, independent of the period of time involved. Actual annual figures are available to the investor on request.

Valuations and transaction cut-off times

The portfolio is valued daily, at the end of the day (18:00). The withdrawal instruction must be received before 13:00 on the pricing date, failing which, the next pricing date will apply.

Additional information

For additional information on the portfolio, refer to the following documents, available on our website www.alexanderforbesinvestments.co.za, from your financial adviser, or on request from the manager, free of charge.

- [Application forms](#)
- [Annual report](#)
- [Fee schedule](#)
- [Quarterly General Investor Report](#)

Complaints and conflicts of interest

The complaints policy and procedure, as well as the conflicts of interest management policy, are available on our website www.alexanderforbesinvestments.co.za/Risk-Compliance/Corporate-Governance. Associates of the manager may be invested within certain portfolios, and the details thereof are available from the manager.

Closure of portfolio

The manager has the right to close the portfolio to new investors, in order to manage it more efficiently, in accordance with its mandate.

Contact details

CIS Manager

Alexander Forbes Investments Unit Trusts Limited, **Registration number:** 2001/015776/06. **Physical address:** 115 West Street, Sandown, 2196. **Postal address:** PO Box 786055, Sandton, 2146. **Telephone number:** + 27 (0)11 505 6000. **Email address:** afinvestments@forbes.com. **Website address:** www.alexanderforbesinvestments.co.za. **Director names:** M Ramplin, M Denenga, S Mtemerewa, L Stott. The manager is registered as a manager of collective investment schemes, in terms of the *Collective Investment Schemes Control Act*. The manager is a member of the Association for Savings and Investment South Africa (ASISA).

Trustee

FirstRand Bank Limited, acting through RMB Trustee Services. **Registration number:** 1929/001225/06. **Physical address:** No. 3 First Place, Corner Jeppe and Simmonds Streets, Johannesburg, 2001. **Postal address:** PO Box 7713, Johannesburg, 2000. **Telephone number:** +27 (0) 87 736 1732. **Email address:** info@rmb.co.za. **Website address:** www.rmb.co.za. The trustee is registered as a trustee of collective investment schemes, in terms of the *Collective Investment Schemes Control Act*.

Investment Manager

Alexander Forbes Investments Limited. **Registration number:** 1997/000595/06. FSP number: 711, **Physical address:** 115 West Street, Sandown, 2196. **Postal address:** PO Box 786055, Sandton, 2146. **Telephone number:** + 27 (0)11 505 6000. **Email address:** afinvestments@forbes.com. **Website address:** www.alexanderforbesinvestments.co.za. The investment manager is an authorised Financial Services Provider (FSP), as discretionary FSP, in terms of Section 8 of the *Financial Advisory and Intermediary Services Act (FAIS)*. This information is not advice, as defined in FAIS. Please be advised that there may be representatives acting under supervision.

Notes:

Advice fees: An initial fee of up to 3.45% (including VAT) may be charged by your financial adviser, as well as an ongoing annual fee of up to 1.15% (including VAT). These fees may be negotiated between yourself and your adviser.

Class: The most expensive class for this portfolio is the A Class.

Rounding: Figures in this report may not add up to 100%, due to rounding of decimals.