



## FUND OBJECTIVE &amp; STRATEGY

The ClucasGray Equity Prescient Fund is a SA only, general equity fund. The Fund aims to provide long term capital growth ahead of its benchmark (SWIX) and the competing unit trust category by investing in any shares that are listed on the JSE. The Fund is a high conviction fund aiming to hold no more than 25 stocks at any one time. Fundamental analysis, a valuation discipline and a belief that inefficient markets create opportunities in mispriced assets underpin our process.

## FUND INFORMATION

Portfolio Managers:	Andrew Vincent & Grant Morris
Inception Date:	01 October 2011
Fund Size:	R1091 million
Unit Price:	256.59 cents
ASISA Category:	South African Equity General
Benchmark:	SWIX Total Return
Min Lump Sum:	R20 000
Min Monthly Investment:	R1 000
Issue Date:	20 April 2023
ISIN:	ZAE000160693

## WHO SHOULD INVEST

The Fund is suitable for long-term investors seeking high levels of investment growth who can tolerate the associated levels of capital volatility.

## RISK INDICATOR

Generally, these portfolios hold more equity exposure than any other risk profiled portfolio therefore tend to carry higher volatility. Expected potential long-term returns could be higher than other risk profiles, in turn potential losses of capital could be higher.

LOW	LOW - MED	MED	MED - HIGH	HIGH
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## NET PERFORMANCE (ANNUALISED) AT 31 MARCH 2023

	3-Months	6-Months	1-Year	3-Year
Fund*	1.1%	10.3%	4.9%	27.8%
Class A1	1.0%	10.1%	4.5%	27.4%
Class A2**	0.9%	9.9%	4.0%	26.8%
SWIX TR	2.8%	15.5%	0.7%	19.9%
Peer Group	2.4%	13.3%	1.3%	21.0%

	5-Year	7-Year	10-Year	Since Inception
Fund*	8.0%	8.7%	9.9%	11.7%
Class A1	7.7%	8.4%	9.2%	10.8%
Class A2**	7.2%	7.9%	9.1%	10.7%
SWIX TR	6.5%	6.2%	8.6%	10.8%
Peer Group	7.1%	5.8%	7.2%	9.0%

## ROLLING 12 MONTH RETURN

	Highest	Average	Lowest
Fund Class A2	55.3%	11.3%	-30.7%

\* Fund performance is the net weighted average fee return for the fund

\*\* Highest Fee Class

## CALENDAR YEAR PERFORMANCE

	Fund	Class A1	Class A2	SWIX Total Return	Peer Group
2011*	8.9%	8.6%	8.8%	8.3%	8.1%
2012	25.4%	23.4%	24.3%	29.1%	21.5%
2013	22.1%	20.3%	21.2%	20.7%	18.9%
2014	12.4%	10.8%	11.7%	15.4%	10.1%
2015	0.7%	-0.7%	0.0%	3.6%	1.6%
2016	9.3%	9.0%	8.6%	4.1%	3.3%
2017	17.6%	17.2%	16.7%	21.2%	11.6%
2018	-4.9%	-5.2%	-5.6%	-11.7%	-9.0%
2019	5.9%	5.5%	5.0%	9.3%	8.8%
2020	-8.8%	-9.1%	-9.5%	2.6%	2.1%
2021	42.4%	41.8%	41.2%	21.1%	26.0%
2022	11.0%	10.6%	10.1%	3.6%	3.1%
2023**	1.1%	1.0%	0.9%	2.8%	2.4%

\* Since inception 1 October 2011

\*\* Year to date

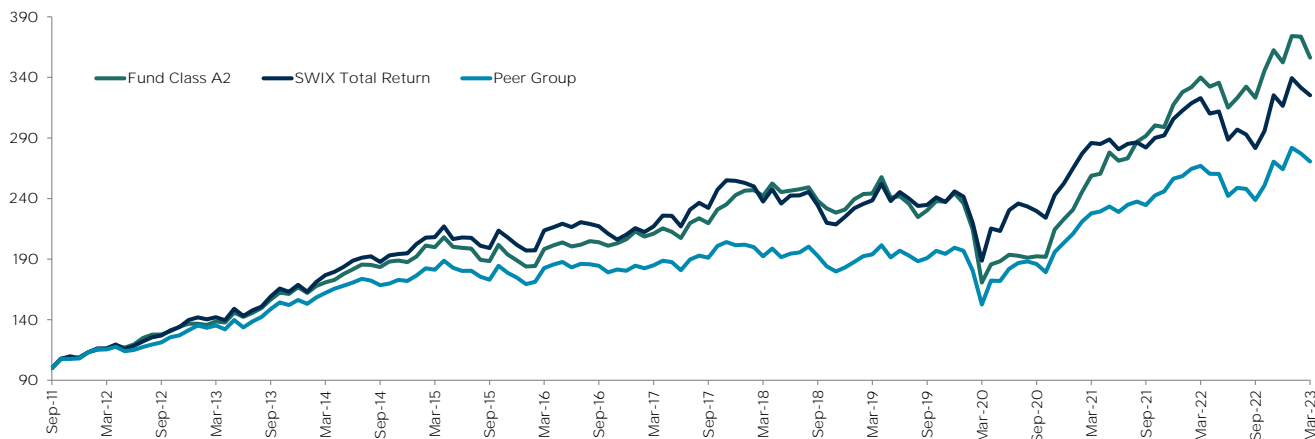
## RISK &amp; FUND STATS (ANNUALISED SINCE INCEPTION)

Max Drawdown*	-33.8%	Weighted PE Ratio	13.3
Max Gain**	11.7%	Weighted Div Yield	3.9%
% Positive Months	65.2%		

\* The maximum peak to trough loss suffered by the Fund since inception.

\*\* Largest increase in any single month.

## CUMULATIVE VALUE OF R100 INVESTED AT INCEPTION VS BENCHMARK (ILLUSTRATIVE PERFORMANCE)



Source: Prescient Fund Services 31 Mar 2023

The illustrative investment performance is shown for illustrative purposes only and is calculated by taking the actual initial fees and all ongoing fees into account for the amount shown. Income is reinvested on the reinvestment date.

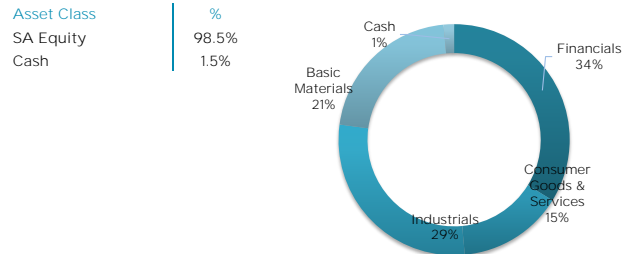


## TOP 15 EQUITY HOLDINGS

ABSA	Naspers
AECI	Old Mutual
Anglo American	Reunert
British American Tobacco	Sasol
Impala Platinum	Standard Bank
Life Healthcare	Spar Group
Metrofile	Truworths
MTN	

The Top 15 holdings make up 66% of the total fund.

## FUND ASSET ALLOCATIONS



## DISTRIBUTIONS

Distribution Frequency	Annually
Distribution Date	01 April
Last Distribution	9.29 cents per unit

## FEE STRUCTURE

TER	Class A2	Class A1
Annual Management Fee (excl. VAT)	1.30%	0.90%
Other Cost	0.03%	0.03%
VAT	0.20%	0.14%
Total Expense Ratio (incl. VAT)	1.52%	1.06%
Transaction Costs (incl. VAT)	0.35%	0.35%
Total Investment Charge (incl. VAT)	1.87%	1.41%

## QUARTERLY COMMENTARY | MARCH 2023

The first quarter of 2023 proved to be an eventful one – after gaining 7% in January alone, the JSE Capped Swix fell in each of February and March to end the quarter up over 2%. South African investors had a lot to deal with – load shedding has seemingly become a part of life; the currency weakened dramatically in January and February, off an already weak base, yet managed to stage a modest recovery in March; a developed world banking crisis caused some angst in local financial services groups, and the Reserve Bank inexplicably adopted a more punitive approach to monetary policy than many expected. Fears of a repeat of the 2008 global financial crisis have to date been unfounded – it did however send perceived safe haven assets like gold soaring, with the South African gold index gaining over 30% in the quarter.

Against this backdrop, the ClucasGray Equity Prescient Fund gained over 1% in the quarter, lagging both the JSE Swix and the peer group. Over the last year the fund has gained 4.9%, well ahead of the Swix (0.7%) and the peer group (1.5%). Over the last 3 years, the fund has delivered a compound annual return of nearly 28%. As mentioned on the fact sheet, the objective of the fund is to deliver long term capital growth ahead of the Swix benchmark and peers. Looking back on the 11 years since the fund was launched, we are pleased to have delivered on that objective over all major periods - 1, 3, 5, 7, 10 years, and since inception in October 2011. We strive to continue to deliver on these objectives.

Over the last quarter, the fund benefited from good performances by Reunert, Spar, AECI, Old Mutual and Life Healthcare to name a few. Conversely the fund wasn't exposed to gold shares and some key Rand hedge industrials which performed strongly in the quarter. The deterioration in the electricity availability, as well as a surprise 50bp interest rate hike saw select domestic retail and financial companies underperform.

During the quarter we added new positions in Exxaro, Foschini and newly listed Premier Foods. In the case of both Exxaro and Foschini, we took advantage of material relative price weakness, and believe prospective returns from current levels to be very attractive. Premier Foods was recently listed at what we deem to be a very attractive valuation. Additionally, we increased the positions in some existing holdings such as Fortress B, British American Tobacco, Sasol, FirstRand, AECI, Kaap Agri. The acquisitions were funded by exiting Reinet which had performed extremely well, Astral and Ninety One.

It has been well documented, by us and many others, that many South African companies are as attractively valued as they have been at any stage over the last few decades. Coupled with the fact that many of them have balance sheets as strong as they have ever been, management teams have some important decisions to make. Company executives always have a number of capital allocations options, including:

- Reinvest excess capital into the business to grow
- Acquire other businesses
- Pay down debt
- Buy back shares
- Pay out excess capital via special dividends.

Traditionally most management teams have seen buy backs and special dividends as a concession of defeat – the dominant belief being that they should be entrusted to invest excess capital to grow their businesses. Our sense is that the narrative has shifted – frustrations around suppressed valuations are shared by management teams and shareholders alike. The urgency to prioritise value unlock is growing – capital allocation is likely to reflect this urgency!

The current asset allocation versus the previous quarter is as follows:

Fund Sector Allocation	Q1 2023	Q4 2022
Basic Materials	21%	22%
Industrials	29%	26%
Consumer Goods	15%	13%
Financials	34%	37%
Cash	1%	2%

The number of participatory units as at 31 March 2023 was 333 568 322.

The Fund has adhered to its policy objective.

## DISCLAIMER

Collective Investment Schemes in Securities (CIS) should be considered as medium to long-term investments. The value may go up as well as down and past performance is not necessarily a guide to future performance. CIS's are traded at the ruling price and can engage in scrip lending and borrowing. The collective investment scheme may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. A schedule of fees, charges and maximum commissions is available on request from the Manager. There is no guarantee in respect of capital or returns in a portfolio. A CIS may be closed to new investors in order for it to be managed more efficiently in accordance with its mandate. CIS prices are calculated on a net asset basis, which is the total value of all the assets in the portfolio including any income accruals and less any permissible deductions (brokerage, STT, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio divided by the number of participatory interests (units) in issue. Forward pricing is used.

The Fund's Total Expense Ratio (TER) reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's. During the phase in period TER's do not include information gathered over a full year.

Transaction Costs(TC) is the percentage of the value of the Fund incurred as costs relating to the buying and selling of the Fund's underlying assets. Transaction costs are a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, investment decisions of the investment manager and the TER.

Where a current yield has been included for Funds that derive its income primarily from interest bearing income, the yield is a weighted average yield of all underlying interest bearing instruments as at the last day of the month. This yield is subject to change as market rates and underlying investments change.

The Manager retains full legal responsibility for any third-party-named portfolio. The investor acknowledges the inherent risk associated with the selected investments and that there are no guarantees. A list of fund specific risks is provided below. Please note that all documents, notifications of deposit, investment, redemption and switch applications must be received by Prescient by or before 13:00 (SA), to be transacted at the net asset value price for that day. Where all required documentation is not received before the stated cut off time Prescient shall not be obliged to transact at the net asset value price as agreed to. Funds are priced at either 3pm or 5pm depending on the nature of the Fund. Prices are published daily and are available on the Prescient website.

Performance has been calculated using net NAV to NAV numbers with income reinvested. The performance for each period shown reflects the return for investors who have been fully invested for that period. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestments and dividend withholding tax. Full performance calculations are available from the manager on request.

Max Gain: Largest increase in any single month.

Max Drawdown: The maximum peak to trough loss suffered by the Fund since inception.

% Positive Months: The percentage of months since inception where the Fund has delivered positive returns.

PE Ratio: The weighted average price earnings ratio of all the underlying equity in the Fund. The price earnings ratio of each company is the price divided by the earnings per share.

Dividend Yield: The weighted average dividend yield of all of the underlying equity in the Fund. The dividend yield of each company is the dividends per share divided by the price.

Equity investment risk: Value of equities (e.g. shares) and equity-related investments may vary according to company profits and future prospects as well as more general market factors. In the event of a company default (e.g. bankruptcy), the owners of their equity rank last in terms of any financial payment from that company.

Property risk: Investments in real estate securities can carry the same risks as investing directly in real estate itself. Real estate prices move in response to a variety of factors, including local, regional and national economic and political conditions, interest rates and tax considerations.

Currency exchange risk: Changes in the relative values of individual currencies may adversely affect the value of investments and any related income.

Geographic / Sector risk: For investments primarily concentrated in specific countries, geographical regions and/or industry sectors, their resulting value may decrease whilst portfolios more broadly invested might grow.

Foreign Investment risk: Foreign securities investments may be subject to risks pertaining to overseas jurisdictions and markets, including (but not limited to) local liquidity, macroeconomic, political, tax, settlement risks and currency fluctuations.

Developing Market (excluding SA) risk: Some of the countries invested in may have less developed legal, political, economic and/or other systems. These markets carry a higher risk of financial loss than those in countries generally regarded as being more developed.

For any additional information such as fund prices, brochures and application forms please go to [www.cgam.co.za](http://www.cgam.co.za)

## GLOSSARY SUMMARY

### Annualised Performance:

Annualised performance show longer term performance rescaled to a 1 year period. Annualised performance is the average return per year over the period. Actual annual figures are available to the investor on request.

### Highest & Lowest Returns:

The highest and lowest returns for any 1 year over the period since inception have been shown.

### NAV:

The net asset value represents the assets of a Fund less its liabilities.

### % Positive Months:

The percentage of months since inception where the Fund has delivered positive return.

### Net Performance

Unit trust performance is net (after) management fees have been deducted.

## CONTACT DETAILS

### Management Company:

Prescient Management Company (RF) (Pty) Ltd, Registration number: 2002/022560/07 Physical address: Prescient House, Westlake Business Park, Otto Close, Westlake, 7945 Postal address: PO Box 31142, Tokai, 7966. Telephone number: 0800 111 899. E-mail address: [info@prescient.co.za](mailto:info@prescient.co.za) Website: [www.prescient.co.za](http://www.prescient.co.za)

### Trustee:

Nedbank Investor Services Physical address: 2nd Floor, 16 Constantia Boulevard, Constantia Kloof, Roodepoort, 1709 Telephone number: +27 11 534 6557 Website: [www.nedbank.co.za](http://www.nedbank.co.za)

The Management Company and Trustee are registered and approved under the Collective Investment Schemes Control Act (No.45 of 2002). Prescient is a member of the Association for Savings and Investments SA.

### Investment Manager:

ClucasGray (Pty) Ltd, Registration number: 2005/012445/07 is an authorised Financial Services Provider FSP21117 under the Financial Advisory and Intermediary Services Act (No.37 of 2002), to act in the capacity as investment manager. This information is not advice, as defined in the Financial Advisory and Intermediary Services Act (No.37 of 2002). Please be advised that there may be representatives acting under supervision. Physical address: Dunkeld Place, 12 North Road, Dunkeld West, 2196 Postal address: PO Box 413037, Craighall, 2024 Telephone number: +27 11 771 1960 Website: [www.cgam.co.za](http://www.cgam.co.za)

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### Performance Fee:

Performance Fee: The Fund has a performance fee class. Performance fees are payable on outperformance of the benchmark using a participation rate of 10%. A permanent high watermark is applied, which ensure that performance fees will only be charged on new performance. There is a cap up to a maximum of 2.5%.

This portfolio operates as a white label fund under the Prescient Unit Trust Scheme, which is governed by the Collective Investment Schemes Control Act.