Investec

Cautious Managed Fund



'A' class units, ZAR

As at end January 2020

Fund Features

- The Fund seeks capital preservation and absolute returns through active asset allocation
- Low equity weighting limits drawdown
- Stock selection is oriented towards a quality approach, seeking to deliver consistent performance through the

Objectives and investment policy summary

- The Fund aims to provide a total return (the combination of income and capital growth) which is higher than inflation over the medium term
- The Fund invests in a varied mix of asset classes including equities (e.g. company shares), bonds (contracts to repay borrowed money which typically pay interest at fixed times), cash and listed property in a manner similar to that usually employed by retirement funds
- Other investments may include the units of other funds (including foreign funds) and derivatives (financial contracts whose value is linked to the price of an underlying asset)
- The risk profile of the Fund is expected to be moderate to low with typically less than 40% of the Fund's value being invested in equities

Annualised performance (%)

	FUND	CPI	SECTOR
1 Year	12.8	4.0	8.4
3 Years	7.9	4.4	6.0
5 Years	6.9	5.0	5.7
10 Years	8.3	5.1	7.9
20 Years	n/a	n/a	n/a
Since inception	8.7	5.8	7.8

Fund statistics (%)

	DATE*	
23.8	28.02.10	
-6.8	28.02.09	
*12 month rolling p	2 month rolling performance figures	
6.6		
-13.1		
	-6.8 *12 month rolling p	

Cumulative Performance



Source: © Morningstar, dates to 31.01.20, performance figures are calculated NAV-NAV, net of fees, in ZAR.

Income distributions (cents per class unit)

Payment Date	Total
03 January 2020	2.25
02 October 2019	1.76
02 July 2019	1.84
02 April 2019	1.66

Asset allocation (%)

Local Assets	76.3
Bonds	46.3
Cash / Money Market	16.8
Equities	7.7
FX	2.4
Commodities	1.8
Property (listed)	1.3
Foreign Assets	23.7
Equities	20.8
Cash / Money Market	5.3
FX	-2.4

Risk profile Lower risk Higher risk Potentially Potentially lower rewards higher rewards

Key facts

Portfolio manager: Duane Cable, Clyde Rossouw, Sumesh Chetty Fund size: ZAR 12.9bn Fund inception date: 01.04.06
A Inc ZAR class unit inception date:

Domicile: South Africa Sector: ASISA SA Multi-Asset Low Equity 'A' class unit dealing currency: ZAR

'A' class unit charges Initial fund fee: 0.00% Annual management fee: 1.40% Total expense ratio (TER): 1.71% Transaction cost (TC): 0.02% Total investment charge (TIC): 1.73%

Fees rates are shown excluding VAT. TER, TC and TIC are shown including VAT.

Other information

Valuation: 16:00 (17:00 month-end) SA Time

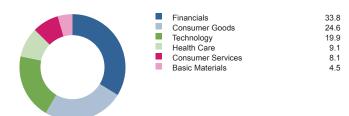
Transaction cut-off: 16.00 SA Time (forward pricing)

Minimum investment: R10,000

ISIN: ZAE000078929

Investec Cautious Managed Fund

Sector allocation excl. cash (%)



FTSE sector data source: FTSE International Limited ("FTSE") © FTSE 2019. Please note a disclaimer applies to FTSE sector data and can be found at: http://www.ftse.com/products/downloads/FTSE_Wholly_Owned_Non-Partner.pdf

Top Equity holdings (%)

Visa Inc	2.0
Microsoft Corp	1.7
British American Tobacco Plc	1.5
Moody's Corp	1.3
Verisign Inc	1.2
Santam Ltd	1.1
Booking Holdings Inc	1.0
Nestle SA	0.9
Capital & Counties Properties	0.9
Roche Holding AG	0.9
Total	12.5

Specific Fund Risks

Currency exchange: Changes in the relative values of different currencies may adversely affect the value of investments and any related income.

Default: There is a risk that the issuers of fixed income investments (e.g. bonds) may not be able to meet interest payments nor repay the money they have borrowed. The worse the credit quality of the issuer, the greater the risk of default and therefore investment loss.

Derivatives: The use of derivatives may increase overall risk by magnifying the effect of both gains and losses leading to large changes in value and potentially large financial loss. A counterparty to a derivative transaction may fail to meet its obligations which may also lead to a financial loss.

Emerging market: These markets carry a higher risk of financial loss than more developed markets as they may have less developed legal, political, economic or

other systems.

Interest rate: The value of fixed income investments (e.g. bonds) tends to decrease when interest rates rise.

Glossary Summary

Annualised performance: Annualised performance is the average return per year over the period.

Duration: This is a measure of risk for funds which invest in bonds as it predicts the sensitivity of the value of a fund's portfolio given changes in interest rates. The higher the value the greater the volatility of the fund's performance resulting from changes to interest rates. The Modified duration is shown.

Maximum drawdown: The largest peak to trough decline during a specific period of an investment.

NAV: The Net Asset Value (NAV) represents the value of the assets of a fund less its liabilities.

Risk profile: A number on a scale of 1 to 7 based on how much the value of a fund has fluctuated over the past 5 years (or an estimate if the fund has a shorter track record). A reflects higher risk but potentially higher

Total Expense Ratio: TER includes the annual management fee, performance fee and administrative costs and includes VAT but excludes portfolio transaction costs (except in the case of an entry or exit charge paid by a fund when buying or selling units in another fund) expressed as a percentage of the average daily value of the Fund calculated over a rolling three year period (or since inception where applicable) and annualised to the most recently completed quarter. Where funds invest in the participatory interests of foreign collective investment schemes, these may levy additional charges which are included in the relevant TER. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TERs. Transaction costs are a necessary cost in administering the Fund and impacts returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of financial product, the investment decisions of the investment manager and the TER. Calculations are based on actual data where possible and best estimates where actual data is not available. Transaction costs are inclusive of VAT.

Total investment charge: This is the sum of the TER and TC.

Volatility: The amount by which the performance of a fund fluctuates over a given period.

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Important information

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All information provided is product related and is not intended to address the circumstances of any particular individual or entity. We are not acting and do not purport to act in any way as an advisor or in a fiduciary capacity. No one should act upon such information without appropriate professional advice after a thorough examination of a particular situation. Collective investment scheme funds (CISs) are generally medium to long term investments. Funds are traded at ruling prices and can engage in borrowing and scrip lending. The fund may borrow up to 10% of its market value to bridge insufficient liquidity. Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the fund including any income accruals less permissible deductions from the fund. A schedule of charges, fees and advisor fees is available on request from the Manager, Investec Fund Managers SA (RF) (Pty) Ltd (IFMSA) which is registered under the Collective Investment Schemes Control Act. Additional advisor fees may be paid and if so, are subject to the relevant FAIS disclosure requirements. Performance shown is that of the fund and individual investor performance may differ as a result of initial fees, actual investment date, date of any subsequent reinvestment and any dividend withholding tax. There are different fee classes of units on the fund and the information presented is for the most expensive class. This fund may be closed in order to be managed in accordance with the mandate. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. Where the fund invests in the participatory interests of foreign collective investment schemes, these may levy additional charges which are included in the relevant TER. Fund prices are published each business day at www.investecassetmanagement.com and in select media publications. The Manager outsources its portfolio management to Investec Asset Management (Pty) Ltd ('Investe

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