Investec High Income Fund



'A' class units, ZAR

As at end January 2020

Fund Features

- A specialist fixed-income fund
- Aims to deliver lower volatility than a traditional bond fund
- May be suitable for investors requiring income

Objectives and investment policy summary

- The Fund aims primarily to provide a high level of income. The secondary aim is to maximise total return (the combination of income and capital growth)
- The Fund invests primarily in high income bearing bonds (contracts to repay borrowed money which typically pay interest at fixed times), cash and other interest bearing securities (financial contracts evidencing ownership or debt)
- Other investments may include the units of other funds and derivatives (financial contracts whose value is linked to the price of an underlying asset)

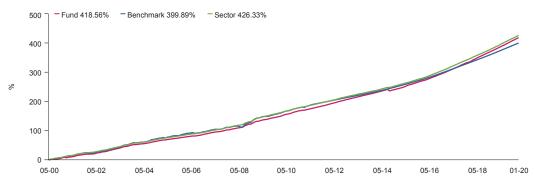
Annualised performance (%)

	FUND BEN	CHMARK	SECTOR
1 Year	8.6	7.3	8.4
3 Years	8.8	7.3	8.5
5 Years	8.5	7.2	8.0
10 Years	7.6	6.8	7.2
20 Years	n/a	n/a	n/a
Since inception	8.7	8.5	8.8

Fund statistics (%)

SINCE INCEPTION		DATE*
Highest annualised return	16.1	30.06.03
Lowest annualised return	4.3	31.08.14
	*12 month rolling performance figures	
Annualised volatility (%)	1.5	

Cumulative Performance



Source: © Morningstar, dates to 31.01.20, performance figures are calculated NAV-NAV, net of fees, in ZAR.

Income distributions (cents per class unit)

Payment Date	Total
04 February 2020	0.75
03 January 2020	0.78
03 December 2019	0.78
04 November 2019	0.63
02 October 2019	0.76
03 September 2019	0.75
02 August 2019	0.84
02 July 2019	0.73
04 June 2019	0.79
03 May 2019	0.81
02 April 2019	0.74
04 March 2019	0.71

Asset allocation (%)

Local Assets	98.6
Bonds	76.2
Cash / Money Market	22.4
Foreign Assets	1.4
Bonds	1.1
Cash / Money Market	0.3

Risk profile Lower risk Higher risk Potentially Potentially lower rewards higher rewards

Key facts

Portfolio manager: Simon Howie, Bashier Omar

Fund size: ZAR 18.7bn Fund inception date: 09.02.94
A Inc ZAR class unit inception date:

Domicile: South Africa Sector: ASISA SA Interest Bearing Short

Benchmark: STeFI Composite (ALBI 1-3

pre 01/07/2011)

A' class unit dealing currency: ZAR Net historic yield: 7.82%

'A' class unit charges Initial fund fee: 0.00% Annual management fee: 0.80% Total expense ratio (TER): 0.93% Transaction cost (TC): 0.01% Total investment charge (TIC): 0.94%

Fees rates are shown excluding VAT. TER, TC and TIC are shown including VAT.

Other information

Valuation: 16:00 (17:00 month-end) SA

Transaction cut-off: 16.00 SA Time

(forward pricing)
Minimum investment: R10,000

ISIN: ZAE000024196

Investec High Income Fund

Security type (%)



Maturity profile (%) 0 - 1 year 1 - 3 years 3 - 7 years 23.5 42.8 7 - 12 years 12 years +

Top Issuer exposure (%)

Standard Bank of South Africa Ltd/The	23 1
FirstRand Ltd	19.8
ABSA Bank Ltd	11.6
Nedbank Ltd	8.8
Investec Bank Ltd	5.2
Total	68.5

Duration contribution (years)

0.4

Specific Fund Risks

Default: There is a risk that the issuers of fixed income investments (e.g. bonds) may not be able to meet interest payments nor repay the money they have borrowed. The worse the credit quality of the issuer, the greater the risk of default and therefore investment loss.

On the location by contents may be primarily concentrated in specific countries, geographical regions and/or industry sectors. This may mean that the resulting

Geographic / Sector: Investments may be primarily concentrated in specific countries, geographical regions and/or industry sectors. This may mean that the resulting value may decrease whilst portfolios more broadly invested might grow.

Interest rate: The value of fixed income investments (e.g. bonds) tends to decrease when interest rates rise.

Liquidity: There may be insufficient buyers or sellers of particular investments giving rise to delays in trading and being able to make settlements, and/or large fluctuations in value. This may lead to larger financial losses than might be anticipated.

Glossary Summary

Annualised performance: Annualised performance is the average return per year over the period.

Duration: This is a measure of risk for funds which invest in bonds as it predicts the sensitivity of the value of a fund's portfolio given changes in interest rates. The higher the value the greater the volatility of the fund's performance resulting from changes to interest rates. The Modified duration is shown.

Historic yield: This yield reflects the amounts that have been distributed over the previous twelve months as a percentage of the Fund's net asset value per share for that period. It does not include any initial fund fee and investors may be subject to tax on distributions. The net yield is shown which is net of fees.

Maximum drawdown: The largest peak to trough decline during a specific period of an investment.

NAV: The Net Asset Value (NAV) represents the value of the assets of a fund less its liabilities.

Risk profile: A number on a scale of 1 to 7 based on how much the value of a fund has fluctuated over the past 5 years (or an estimate if the fund has a shorter track record). A rating of 1 represents the lower end of the risk scale with potentially lower rewards available whilst a rating of 7 reflects higher risk but potentially higher

rewards.

Total Expense Ratio: TER includes the annual management fee, performance fee and administrative costs and includes VAT but excludes portfolio transaction costs (except in the case of an entry or exit charge paid by a fund when buying or selling units in another fund) expressed as a percentage of the average daily value of the Fund calculated over a rolling three year period (or since inception where applicable) and annualised to the most recently completed quarter. Where funds invest in the participatory interests of foreign collective investment schemes, these may levy additional charges which are included in the relevant TER. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TERs.

Transaction costs Transaction costs are a necessary cost in administering the Fund and impacts returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of financial product, the investment decisions of the investment manager and the TER. Calculations are based on actual data where possible and best estimates where actual data is not available. Transaction costs are inclusive of VAT.

Total investment charge: This is the sum of the TER and TC.

Volatility: The amount by which the performance of a fund fluctuates over a given period.

Important information

All information provided is product related and is not intended to address the circumstances of any particular individual or entity. We are not acting and do not purport to act in any way as an advisor or in a fiduciary capacity. No one should act upon such information without appropriate professional advice after a thorough examination of a particular situation. Collective investment scheme funds (CISs) are generally medium to long term investments. Funds are traded at ruling prices and can engage in borrowing and scrip lending. The fund may borrow up to 10% of its market value to bridge insufficient liquidity. Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the fund including any income accruals less permissible deductions from the fund. A schedule of charges, fees and advisor fees is available on request from the Manager, Investec Fund Managers SA (RF) (Pty) Ltd (IFMSA) which is registered under the Collective Investment Schemes Control Act. Additional advisor fees may be paid and if so, are subject to the relevant FAIS disclosure requirements. Performance shown is that of the fund and individual investor performance may differ as a result of initial fees, actual investment date, date of any subsequent reinvestment and any dividend withholding tax. There are different fee classes of units on the fund and the information presented is for the most expensive class. This fund may be closed in order to be managed in accordance with the mandate. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. Where the fund invests in the participatory interests of foreign collective investment schemes, these may levy additional charges which are included in the relevant TER. Fund prices are published each business day at www.investecassetmanagement.com and in select media publications . The Manager outsources its portfolio management to Investec Asset Management (Pty) Ltd ('Investec'), a member of the A All information provided is product related and is not intended to address the circumstances of any particular individual or entity. We are not acting and do not



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