

IP High Conviction Equity Fund (A, B & C Class) Minimum Disclosure Document

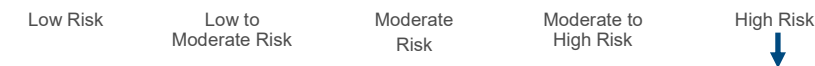
November 2023



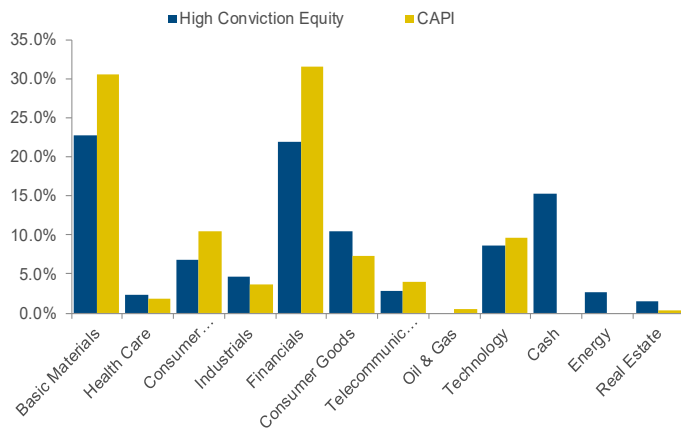
Fund Objective and Investment Process

The IP High Conviction Equity Fund is a domestic, general equity portfolio. The investment objective of the Fund is to provide sustainable capital appreciation over the medium to long term. The Fund will typically hold, subject to regulatory limits, between 16 and 25 equity securities. The Fund shall have no exposure to other asset classes, and shall explicitly exclude fixed interest, listed property and foreign investments. This Fund is suitable for the sophisticated investor who understands the risks of being exposed to equity. A combination of fundamental analysis and technical analysis is used for sector weightings and share selection.

The fundamental process encompasses a top down and bottom up analysis. The top down process evaluates global and domestic socio-macroeconomic issues. The bottom up process evaluates qualitative and quantitative company specific issues such as management, product diversity and a wide range of financial ratios. Technical analysis is used to determine short, medium and long term price trends with potential resistance and support levels. This research is used to assist with the timing of buying and selling of sectors and shares and is used to support the fundamental decision making process.



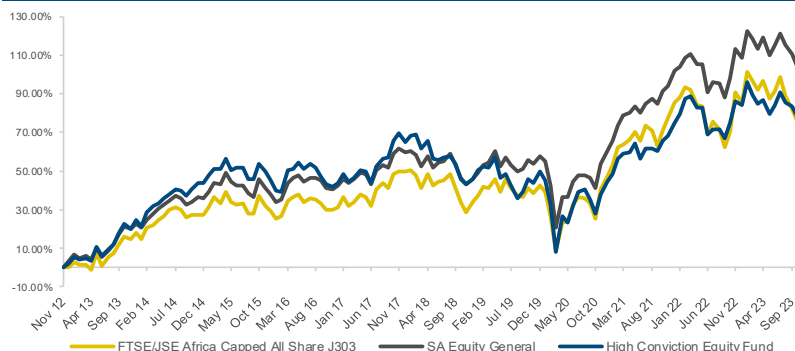
Portfolio Sector Allocation



Top Portfolio Holdings

	Portfolio Weight	Benchmark Weight
Nf Equity Value Etf	15.8%	
Stanlib Enhanced Multi Style Equity Fund B1	11.4%	
Clucasgray Equity Prescient Fund	11.3%	
Inv Cap Swx Top40 010925	10.8%	
Satrix Capped Swix All Share Index Fund	10.8%	
36One Bci Sa Equity Fund C1	9.9%	
Perspective Executive Equity Prescient Fund B1	6.2%	
Glencore Plc	3.3%	1.3%
British American Tobacco Plc	2.0%	2.4%
Sim Small Cap Fund R	1.9%	

Fund Performance



Source: IRESS

ASISA Member of the Association for Savings & Investment SA

Fund Information

Fund manager



Roeloff Horne
Director & Head of SA
Portfolio Management

Latest price

A 135.75 cents
B 135.11 cents
C 135.67 cents

Fund size¹

R 96 m

Number of units

70 382 651.60

ASISA category

SA Equity General

Regulation 28 compliant

No

Benchmark^{**}

Capped All share Index (J303)

Fund inception

A 05 December 2012
B 11 December 2012
C⁴ 01 April 2015

Min lump sum investment

R10,000

Min monthly investment

R1,000

Dates of income declarations

31 March

Date of income payment

2nd day of the following month or next business day if the 2nd does not fall on a business day

Total Expense Ratio (TER)², Transaction Costs (TC) and Total Investment Cost (TIC) (01 Jul 2020 to 30 Jun 2023)

	A	B	C
TER*	1.43%	1.71%	1.12%
TC	0.73%	0.73%	0.73%
TIC (incl. VAT)	2.16%	2.44%	1.85%

*Includes the annual management fee of 0.75 for class A and 1.00% for class B (excl. VAT).

Annualised³ Performance (A Class)

Highest % (31 March 2021) 47.49%

Lowest % (31 March 2020) -28.80%

Fund References

	A Class	B Class	C Class
ISIN	ZAE000173449	ZAE000173654	ZAE000202255
Bloomberg	MITHCEA:SJ	MITHCEB:SJ	MITDFBC:SJ
JSE	MHCE	MHCFB	MHCFC

Annualised Returns ³	YTD	1-Year	3-Year	5-Year	Since inception 05-12-2012
IP High Conviction Equity	2.20%	0.88%	10.79%	5.63%	8.03%
Sector	5.12%	2.70%	12.49%	8.89%	10.08%
Benchmark	2.48%	-0.03%	7.35%	8.18%	8.20%
Cumulative Returns	YTD	1-Year	3-Year	5-Year	Since inception 05-12-2012
IP High Conviction Equity	2.20%	0.88%	35.98%	31.52%	87.89%
Sector	5.12%	2.70%	42.36%	53.08%	119.09%
Benchmark	2.48%	-0.03%	35.61%	48.16%	90.37%

^{**}The Fund Benchmark has changed from FTSE JSE Shareholder Weighted Index to Capped All Share Index i.e. J303 effective February 2018. Fund returns shown are based on NAV-NAV unit pricings calculated from IRESS for a lump-sum investment with income distribution reinvested (after fees and cost).



Quarterly Market Commentary (as at 30 September 2023)

During the quarter we reduced our SA equity exposure by reducing 36One BCI SA Equity, ClucasGray Prescient Equity and Stanlib Enhanced Multi Strategy Equity.

Please see www.mitonoptimal.co.za for a full review of our Q3/Q4 asset class views.

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November 2023



Fund Distributions (cents per unit)

	A Class	B class	C Class
31 Mar 2022	2.65	2.19	3.23
31 Mar 2023	4.76	4.39	5.12

** Performance Fee Explanation

The high watermark is the highest level of relative outperformance of the Fund over the fee hurdle since inception of the fund. Fee Example: 20% outperformance of portfolio benchmark on a highwater mark basis over a rolling 12 month period, capped at 1.25% (excl VAT). Methodology applied: If the fund underperforms the fee hurdle, then no fee is accrued until the high water mark is again reached. Performance fees have been switched off effective 29 August 2023.

Contact Information

Management Company

IP Management Company (RF) Pty Limited
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Fund Management Company

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¹Fund size is of the A Class launched on the 05 December 2012, the B Class launched on the 11 December 2012 and the C Class launched on the 01 April 2015 combined. ²Please note: The Total Expense Ratio (TER) of the value of the financial product was incurred as expenses relating to the administration of the financial product. The Transaction Costs (TC) relate to the buying and selling of assets underlying the financial product. Total Investment Charge (TIC) is the value of the financial product incurred as costs relating to the investment of the financial product. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TERs. Transaction costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many factors over time including market returns, the type of financial product, the investment decisions of the investment manager and the TER. The EAC is a standard industry measure which has been introduced to allow you to compare the charges you incur and their impact on the investment returns over specific periods. Please visit <http://www.ipmc.co.za/effective-annual-cost> to access the EAC calculator. You can request an EAC calculation from clientservices@ipmc.co.za or call us on 021 673-1340. ³The average return on an investment each year over a given time period. ⁴C Class Fund is for Tax Free Savings Account only. Collective Investment Schemes are generally medium to long term investments. The value of participatory interests or the investment may go down as well as up. Past performance is not necessarily a guide to future performance. Collective investment schemes are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request from the manager. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. Transaction cut off time is 14:30 daily. Each portfolio may be closed for new investments. Valuation time is 15h00. Prices are published daily and are available in newspapers countrywide, as well as on request from the Manager. IP Management Company (RF) Pty Ltd is the authorised Manager of the Scheme – contact 021 673 1340 or clientservices@ipmc.co.za. Standard Bank is the trustee / custodian – contact compliance-IP@standardbank.co.za. Additional information including application forms, the annual report of the Manager and detailed holdings of the portfolio as at the last quarter end are available, free of charge, from clientservices@ipmc.co.za. IP Management Company is a member of ASISA. A statement of changes in the composition of the portfolio during the reporting period is available on request. The performance fee frequently asked question (FAQ) document may be found on www.ipmc.co.za. MitonOptimal South Africa (Pty) Limited is the Fund Manager and is regulated by the Financial Sector Conduct Authority, FSP 28160. We advise that you consult a Qualified Independent Financial Advisor to ensure that the Fund is appropriate in terms of the investor's risk tolerance and appetite. Collective Investment Schemes prices are calculated on a net asset value basis and auditor's fees, bank charges and trustee fees are levied against the portfolio. Graphs and performance figures are sourced from IRESS for lump sum investments including income distribution, at NAV to NAV basis and do not take any initial fees into account. Income is reinvested on the ex-dividend date. Performance shown is for the portfolio. Individual investor performance may differ due to initial fees, actual investment date, re-investment date and withholding taxes. MitonOptimal South Africa (Pty) Limited is authorised to act as a Fund Manager in terms of FAIS.