

# Marriott Dividend Growth Fund

30 June 2022



This Minimum Disclosure Document (MDD) provides investors with key information that is intended to assist the investor in understanding the nature and risks of investing in this fund.

## Fund Objective and Investment Approach

The Marriott Dividend Growth Fund has as its primary objective an acceptable dividend yield combined with long term growth of income and capital. To achieve this objective the fund will seek out fundamentally sound listed companies that currently pay dividends and possess the potential for consistent and sustainable dividend growth in the future. The fund aims to achieve a dividend yield for its investors in excess of the dividend yield of the Financial and Industrial Index and to grow distributions in excess of the dividend growth achieved by the Financial and Industrial Index measured over rolling two-year periods.

## Fund Information

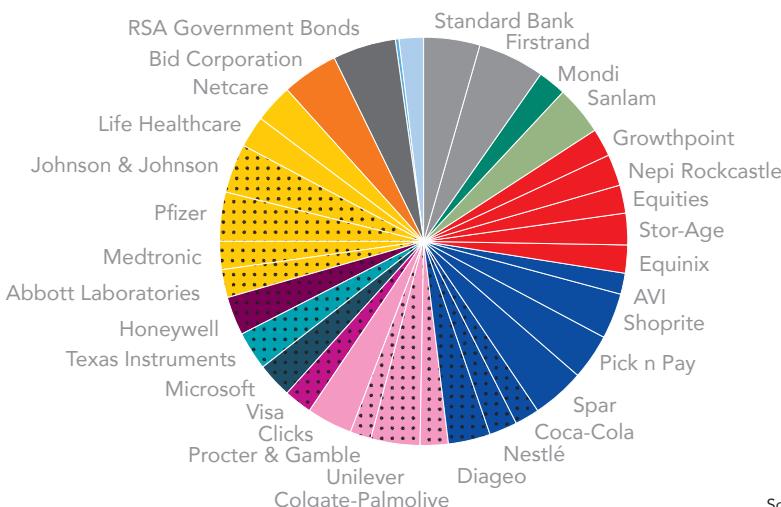
Registered Name	Marriott Dividend Growth Fund
Fund Size	R 2,403,393,439.60
Price (NAV) (Class R)	8.542.67 cpu
Distribution (Class R)	89.9679 cpu

## Key Features

Fund Classification (ASISA)	South African – Equity – General	
Inception Date	1 August 1988	
Base Currency	ZAR	
Minimum Initial Investment	R500	
Minimum Additional Investment	R300	
Minimum Debit Order	R300	
Distribution Declaration Dates	31 March, 30 June, 30 September, 31 December	
Distribution Payment Dates	3 to 4 working days after declaration	
Instruction Cut-off	15h00 daily	
Fund Valuation Frequency	15h00 daily	
Risk Category	Aggressive	
Low	Medium	High

Income is relatively low with an aim for a long term return greater than inflation. It also aims for a high level of long term growth on invested capital but with high volatility.

## Current Asset Allocation By Security



Source: Marriott

## Fees (excluding VAT)

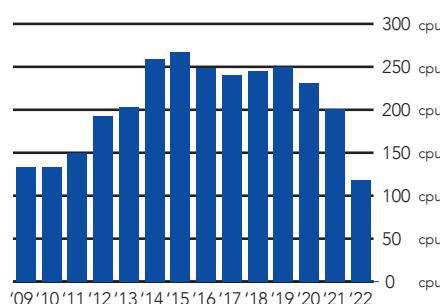
Marriott Initial Fee	0 %
Marriott Annual Management Fee	1 %
Advisor Initial Fee (max)	3 %
Advisor Annual Fee (max)	0.5 %

## TER/TC (including VAT)

Total Expense Ratio	1.18 %
Transaction Costs	0.10 %

## Inflation-Beating Distributions Since 2009

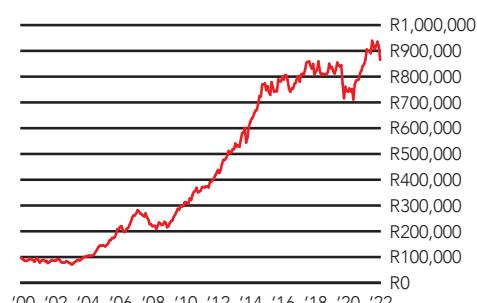
(Paid quarterly in cents per unit)



Source: Marriott

## Total Return

(Assuming R100,000 was invested in Jan 2000)



Source: Marriott

## Fund Limits and Constraints

None other than standard Collective Investment Schemes Control Act and the ASISA Fund Classification.

## Performance

Net of all fees and expenses as per the TER disclosure (including income)

**Volatility of Return**  
Since Inception

Annualised (pa)	1 year	2 years	3 years	4 years	5 years	Since Inception (Jan 2000)	Highest 12 Months	Lowest 12 Months
Income Return	2.4%	2.8%	2.6%	2.7%	2.6%	3.4%	-	-
Price Return	-0.4%	5.2%	-1.5%	-1.3%	-0.5%	6.7%	-	-
<b>Total Return</b>	<b>2.0%</b>	<b>8.0%</b>	<b>1.1%</b>	<b>1.4%</b>	<b>2.1%</b>	<b>10.1%</b>	<b>59.7%</b>	<b>-25.9%</b>

For periods longer than 12 months annualised performance figures are used. An annualised performance figure represents the compounded average return in percentage terms earned by the fund over the given period of time.

Source: Marriott

	Distribution	Income Growth	Total Return
2021	201.19 cpu	-12.7%	19.8%
2020	230.51cpu	-7.5%	-6.6%
2019	249.32cpu	1.8%	3.7%
2018	244.80cpu	1.7%	-5.7%
2017	240.76cpu	-3.0%	13.6%
2016	248.16cpu	-7.0%	1.8%
2015	266.91cpu	3.1%	2.5%
2014	258.77cpu	27.1%	20.4%

## Portfolio Security Yields

Company	Weight	Yield
Firstrand	5.3%	4.8%
Standard Bank	4.5%	5.4%
Mondi	2.2%	3.7%
Sanlam	4.0%	6.0%
Stor-Age	2.6%	8.0%
Equites	2.3%	9.1%
Growthpoint	2.3%	10.0%
Nepi Rockcastle	2.3%	7.0%
Equinix	2.0%	1.8%
Spar	4.2%	5.1%
Shoprite	3.4%	2.9%
Pick n Pay	3.6%	3.8%
Diageo	3.4%	2.1%
Coca-Cola	2.1%	2.8%
Nestlé	2.1%	2.6%
AVI	1.9%	6.7%
Unilever	3.9%	4.6%
Clicks	3.8%	1.9%
Colgate-Palmolive	2.2%	2.4%
Procter & Gamble	1.6%	2.4%
Visa	2.1%	0.7%
Microsoft	2.9%	0.9%
Texas Instruments	2.9%	3.0%
Honeywell	3.1%	2.2%
Pfizer	4.0%	3.1%
Johnson & Johnson	3.8%	2.4%
Netcare	3.0%	3.7%
Life Healthcare	2.5%	2.2%
Medtronic	2.3%	2.8%
Abbott Laboratories	2.1%	1.7%
Bid Corporation	4.4%	2.2%
RSA Government Bonds	5.0%	10.2%

## Commentary

After the euphoria of 2021 where the global economy staged its most robust post-recession recovery in 80 years, markets have come crashing back down to earth as it has become increasingly apparent that the fastest and biggest monetary and fiscal response to an economic crisis has not come without a cost – inflation.

2022 began with inflation in many of the world's biggest economies at decade highs. US inflation for instance registered 7% at the end of December 2021 – the highest level recorded since 1982. Many central bankers at the time hoped some inflationary pressures would prove transitory, like supply bottlenecks, which would allow for a measured response. However, this hope quickly faded when Russia (the world's 4th biggest oil producer) invaded Ukraine (the world's 2nd biggest wheat producer) on the 24th of February. As food and energy prices rocketed, central bankers were confronted with a new, far harsher reality – hike rates aggressively or risk losing credibility allowing inflation to become entrenched for the long term. Wisely, they have chosen the former evidenced by the US Fed raising interest rates by 0.25% in March, 0.50% in May and 0.75% in June. Currently, the median expectation of Fed members is that interest rates will be between 3.25% and 3.50% by the end of the year, up from an expectation of 0.75% to 1.00% just six months earlier. This hawkish trend has been mirrored by other central banks around the world at a time when rising costs are hurting consumer and business confidence. Thus, a significant economic slowdown appears all but inevitable, with markets (both bond and equity) now pricing in a high probability of a global recession towards the end of the year/early 2023.

Apart from commodity stocks (a beneficiary of constrained supply as a result of the Russia/Ukraine war), high inflation and slowing economic growth has been bad news for just about every asset class year-to-date:

- Developed market equities and bonds have declined by 20.3% and 15.0% in US dollars respectively
- Emerging market equities and bonds have decline by 17.5% and 21.7% in US dollars respectively

Against this background the Dividend Growth fund held up well, up 2.0% for the year, especially considering commodity stocks are excluded from Marriott's investable universe due to unpredictable dividends. The resilient performance can primarily be attributed to the fund's high exposure to quality, offshore companies in non-cyclical industries with good long term growth prospects – ideal investments for recessionary conditions. From a domestic equity perspective, the strategy is identical with an even greater emphasis placed on defensive industries providing basic necessities as the economic slowdown in SA will likely be more pronounced than the rest of the world.

In summary, our income focused investment style which emphasizes quality, resilience and dividends tends to perform best from a relative perspective when the going gets tough. With central banks around the world hiking rates aggressively to combat inflation that time has arrived.

**Contact us:** To find out more about this fund or to obtain free of charge additional information such as brochures, application forms, annual reports and other marketing material, please visit our website [www.marriott.co.za](http://www.marriott.co.za) or contact our Communication Centre on **0800 336 555**.

Collective investment schemes are generally medium to long-term investments. The value of participatory interests or the investment may go down as well as up. Past performance is not necessarily a guide to future performance. Collective investment schemes are traded at ruling prices and can engage in borrowing and scrip lending. If required, the manager may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. Forward pricing is used. The ruling price of the day is calculated at approximately 15h00 SA time each day. Purchase and repurchase requests must be received by the manager by 15h00 SA time each business day. Prices are published on a daily basis on the Marriott website, [www.marriott.co.za](http://www.marriott.co.za). Unit trusts are calculated on a net asset value basis. Net asset value is the value of all assets in the portfolio including any income accrual and less any permissible deductions from the portfolio. Marriott does not provide any guarantees with respect to the capital or the return of the portfolio. A schedule of fees and charges and maximum commissions is available on request from Marriott. Where initial fees are applicable, these fees are deducted from the investment consideration and the balance invested in units at the net asset value. Commissions and incentives may be paid and if so, would be included in the overall costs. Where, different classes of units apply to the fund these would be subject to different fees and charges. The inclusion foreign securities in portfolio are subject to risks including but not limited to potential constraints on liquidity and the repatriation of funds, macroeconomic risks, political risks, foreign exchange risks, tax risks, settlement risks and the potential limitations on the availability of market information. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. Declaration of income accruals are quarterly. Performance figures are based on lump sum investment. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestment and dividend withholding tax. This portfolio may be closed to new investors in order to manage it more efficiently in accordance with its mandate. The TER shows the percentage of the average Net Asset Value of the portfolio that was incurred as charges, levies and fees relating to the management of the portfolio. A higher TER ratio does not necessarily imply poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs. Transaction Costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Financial Product, the investment decisions of the investment manager and the TER. Marriott Unit Trust Management Company (RF) Ltd is a member of the Old Mutual Investment Group. Old Mutual is a member of the Association for Savings and Investment South Africa (ASISA).