Momentum Defensive Growth Fund

Momentum Outcome-based Investing background (Philosophy)

Investment success is about consistently meeting an investor’s investment needs – whether that be to generate an income stream in retirement, preserve capital or simply to grow wealth within the parameters of a certain risk profile. In order to maximise that probability of an investor reaching their desired objective, Momentum has built a leading range of outcome-based investment solutions that set their sights beyond mere benchmarks and instead focus on the things that matter the most to investors, ensuring they achieve their investment goals.

Investment outcome and portfolio objectives

The Fund is a conservatively managed, multi strategy, multi manager absolute return portfolio which aims to provide investors with modest growth in income and capital growth over the long term with a limited level of capital protection. The portfolio is suited to investors with a low to moderate risk profile targeting returns of CPI + 3% over time and a four year or longer investment horizon.

Portfolio performance

Since launch cumulative performance graph

![Momentum Defensive Growth Fund Performance Graph]

Annualised performance

<table>
<thead>
<tr>
<th></th>
<th>1 year</th>
<th>3 years</th>
<th>Launch</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fund</td>
<td>1.13%</td>
<td>2.58%</td>
<td>2.77%</td>
</tr>
<tr>
<td>Benchmark</td>
<td>6.27%</td>
<td>7.00%</td>
<td>7.04%</td>
</tr>
<tr>
<td>Sector</td>
<td>4.03%</td>
<td>4.10%</td>
<td>4.22%</td>
</tr>
<tr>
<td>Rank</td>
<td>143/159</td>
<td>117/137</td>
<td>117/137</td>
</tr>
<tr>
<td>High[^1]</td>
<td>8.72%</td>
<td>8.72%</td>
<td>8.72%</td>
</tr>
<tr>
<td>Low[^1]</td>
<td>-6.76%</td>
<td>-6.76%</td>
<td>-6.76%</td>
</tr>
<tr>
<td>Cash</td>
<td>5.67%</td>
<td>6.74%</td>
<td>6.77%</td>
</tr>
<tr>
<td>Inflation</td>
<td>3.26%</td>
<td>4.00%</td>
<td>4.08%</td>
</tr>
</tbody>
</table>

[^1]: High/Low – highest/lowest 1 year return of the portfolio/class of portfolio during the period detailed.

Portfolio information

<table>
<thead>
<tr>
<th>Benchmark</th>
<th>CPI + 3% p.a. over a 4 year rolling period</th>
</tr>
</thead>
<tbody>
<tr>
<td>ASISA sector</td>
<td>SA - Multi Asset - Low Equity</td>
</tr>
<tr>
<td>Portfolio size</td>
<td>R 422.43 million</td>
</tr>
<tr>
<td>Portfolio inception</td>
<td>11 October 2017</td>
</tr>
<tr>
<td>The Portfolio inception above is the launch date of this portfolio on the Momentum Collective Investments (MCI) Scheme. The Launch date below depicts the launch/ performance start date of the relevant class of this portfolio.</td>
<td></td>
</tr>
<tr>
<td>Launch date</td>
<td>13 October 2017</td>
</tr>
<tr>
<td>Launch price</td>
<td>100.00 (cpu)</td>
</tr>
<tr>
<td>Latest price (30/11/2020)</td>
<td>96.96 (cpu)</td>
</tr>
<tr>
<td>JSE Alpha Code</td>
<td>MDGFA</td>
</tr>
<tr>
<td>ISIN Number</td>
<td>ZAE000240925</td>
</tr>
<tr>
<td>Minimum investment</td>
<td>R 2,000 Monthly \ R 250</td>
</tr>
<tr>
<td>Portfolio managers</td>
<td>Jako de Jager BCom (Hons) Investment Management</td>
</tr>
<tr>
<td>Eugene Botha</td>
<td>BSc Actuarial Science (Hons), MSc Quantitative Risk Management</td>
</tr>
<tr>
<td>Underlying Manager</td>
<td>Allocation (%)</td>
</tr>
<tr>
<td>MMI</td>
<td>29.36</td>
</tr>
<tr>
<td>Prescient</td>
<td>28.58</td>
</tr>
<tr>
<td>Tantalum</td>
<td>28.24</td>
</tr>
<tr>
<td>Cash/MMkt</td>
<td>13.82</td>
</tr>
</tbody>
</table>

Portfolio charges and ratios

| Initial management fee       | 0% (incl. VAT) |
| Initial advisory fee         | 0% - 3.45% (incl. VAT) |
| Annual management fee        | 1.553% p.a. (incl. VAT) |
| Annual advisory fee          | 0% - 1.15% (incl. VAT) |
| Financial year end TER (incl. VAT): | 1.67% |
| Cost ratios (incl. VAT) at 30 September 2020: | |
| TER (%)                      | 1.64% |
| TC (%)                       | 0.16% |
| TIC (%)                      | 1.79% |
| TER (%): Total Expense Ratio, TC (%): Transactions Costs Ratio, TIC (%): Total Investment Charges (TER %) + TC %) |
| Please see Disclosures section for further information on cost ratios |

Income distribution (cpu)

<table>
<thead>
<tr>
<th>Month</th>
<th>Dividend</th>
<th>Interest</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dec’19</td>
<td>0.252</td>
<td>0.772</td>
<td>0.979</td>
</tr>
<tr>
<td>Mar’20</td>
<td>0.189</td>
<td>0.577</td>
<td>0.766</td>
</tr>
<tr>
<td>Jun’20</td>
<td>0.489</td>
<td>0.856</td>
<td>1.345</td>
</tr>
<tr>
<td>Sep’20</td>
<td>0.182</td>
<td>0.486</td>
<td>0.668</td>
</tr>
<tr>
<td>Dec’19 - Nov’20</td>
<td>1.112</td>
<td>2.646</td>
<td>3.758</td>
</tr>
</tbody>
</table>

Distribution takes place Quarterly: March, June, September, December
**Risk/reward profile and 3 year statistics**

<table>
<thead>
<tr>
<th>Risk</th>
<th>Low</th>
<th>Low to Mod</th>
<th>Mod</th>
<th>Mod to High</th>
<th>High</th>
</tr>
</thead>
<tbody>
<tr>
<td>Term</td>
<td>1m - 12m</td>
<td>1 - 3 yrs</td>
<td>3 yrs</td>
<td>4+ yrs</td>
<td>5+ yrs</td>
</tr>
<tr>
<td></td>
<td>1 - 3 yrs</td>
<td>4+ yrs</td>
<td>5+ yrs</td>
<td>0+ yrs</td>
<td>7+ yrs</td>
</tr>
</tbody>
</table>

Standard deviation\(^1\) **7.52**  
Sharpe ratio\(^2\) **-0.49**  
Information ratio\(^3\) **-0.53**  
Largest negative monthly return **-7.62**  
Number of positive months **20 / 36**

\(^1\)Standard deviation — measures the volatility of fund returns  
\(^2\)Sharpe ratio — fund return minus cash return (STeFI composite), divided by the Standard deviation (of fund returns)  
\(^3\)Information ratio — return per unit of risk against the benchmark

**Holdings**

**Asset type allocation (effective) (%)**

<table>
<thead>
<tr>
<th>Asset type</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Foreign Cash/Money Market</td>
<td>2.20</td>
</tr>
<tr>
<td>Foreign CIS (Other Multi Asset)</td>
<td>5.77</td>
</tr>
<tr>
<td>Foreign Equity</td>
<td>4.03</td>
</tr>
<tr>
<td>Foreign Equity - ETF</td>
<td>3.61</td>
</tr>
<tr>
<td>Foreign Equity - ETF (Bond)</td>
<td>0.32</td>
</tr>
<tr>
<td>SA Bonds</td>
<td>13.92</td>
</tr>
<tr>
<td>SA Cash/Money Market</td>
<td>1.59</td>
</tr>
<tr>
<td>SA CIS (SA Indexed Social)</td>
<td>27.52</td>
</tr>
<tr>
<td>SA CIS (SA Multi Asset)</td>
<td>3.46</td>
</tr>
<tr>
<td>SA CIS (SA Real Estate)</td>
<td>1.34</td>
</tr>
<tr>
<td>SA Equity</td>
<td>23.45</td>
</tr>
<tr>
<td>SA Equity - ETF (Commonstock)</td>
<td>0.82</td>
</tr>
<tr>
<td>SA Equity - Prefer Share</td>
<td>1.94</td>
</tr>
<tr>
<td>SA Equity - Other Equity Shares</td>
<td>0.71</td>
</tr>
</tbody>
</table>

**Equity allocation (effective) (%)**

<table>
<thead>
<tr>
<th>Sector</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Basic Materials</td>
<td>5.84</td>
</tr>
<tr>
<td>Financials</td>
<td>6.53</td>
</tr>
<tr>
<td>Other Equity Assets</td>
<td>4.55</td>
</tr>
<tr>
<td>Unlisted Equity Assets</td>
<td>4.45</td>
</tr>
<tr>
<td>Consumer Goods</td>
<td>4.26</td>
</tr>
<tr>
<td>Technology</td>
<td>3.91</td>
</tr>
<tr>
<td>Consumer Services</td>
<td>2.15</td>
</tr>
<tr>
<td>Industrials</td>
<td>1.58</td>
</tr>
<tr>
<td>Health Care</td>
<td>1.42</td>
</tr>
<tr>
<td>SA CIS (SA Retail Estate)</td>
<td>1.34</td>
</tr>
<tr>
<td>Telecommunications</td>
<td>0.89</td>
</tr>
<tr>
<td>Unified Capital Market Assets</td>
<td>0.32</td>
</tr>
<tr>
<td>Utilities</td>
<td>0.05</td>
</tr>
</tbody>
</table>

**Specific risks**

This portfolio is permitted to invest in foreign securities which, within portfolios, may have additional material risks, depending on the specific risks affecting that country, such as: potential constraints on liquidity and the repatriation of funds; macroeconomic risks; political risks; foreign exchange risks; tax risks; settlement risks; and potential limitations on the availability of market information. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. Investors are reminded that an investment in a currency other than their own may expose them to a foreign exchange risk.

**Portfolio objective/investment policy**

The Momentum Defensive Growth Fund is a multi-strategy absolute return portfolio with the objective to secure consistent real returns net of fees in excess of inflation + 3% p.a. over rolling four year periods with a low probability of a negative return over a year. The portfolio provides diversification benefits by blending managers with differentiated absolute-return strategies. The portfolio will consist of equity securities, property securities, non-equity securities, money market instruments, preference shares, government and corporate bonds, inflation-linked bonds and other interest bearing securities, assets in liquid form and participatory interests and other forms of participation in local and global collective investment scheme portfolios, or other similar schemes operated in territories with a regulatory environment that is of a sufficient standard to provide investor protection, at least equivalent to that in South Africa, and which is consistent with the portfolio’s primary objective, investing in, and investments and participatory interests in collective investment scheme portfolios. The manager may also include forward currency, interest rate and exchange rate swap transactions for efficient portfolio management purposes. The portfolio will be managed in line with prudential investment guidelines for retirement funds in South Africa to the extent allowed for by the Act. To provide modest growth in income and capital over the long term with a limited level of capital protection the portfolios equity exposure will not exceed 40% of the portfolios net asset value. The portfolio may from time to time invest in listed and unlisted financial instruments, in accordance with the provisions of the Act and applicable legislation as amended from time to time, in order to achieve the portfolio’s investment objective. Nothing shall preclude the Manager from varying the ratios of securities or assets in liquid form in changing economic environment or market conditions, or to meet the requirements in terms of legislation and from retaining cash or placing cash on deposit in terms of the Deed and Supplemental Deed. The Trustee shall ensure that the investment policy is carried out. For the purposes of this portfolio, the manager shall reserve the right to close the portfolio to new investors. This will be done in order to manage the portfolio in accordance with its mandate.

**Portfolio limits and constraints**

- Exposure limits as per the ASISA fund classification structure.
- CISCA Board Notice 90 of 2014 investment limitations.
- The portfolio is managed in accordance with Prudential Investment Guidelines applicable to Retirement Funds.
**Scheme**
Momentum Collective Investments Scheme

**Custodian/Trustee**
Standard Bank of South Africa Limited

- **Telephone:** +27 (0)12 441 4100
- **Registration no.:** 1962/000738/06

**Management company**
Momentum Collective Investments (RF) (Pty) Ltd

- **268 West Avenue, Centurion, 0157**
- **PO Box 7400, Centurion, 0046**
- **Facsimile:** +27 (0)12 675 3889
- **Call centre:** 0860 111 899
- **Email:** ci.clientservice@momentum.co.za
- **Web:** www.momentuminv.co.za
- **Registration no.:** 1987/004287/07

**Investment manager**
Momentum Outcome-based Solutions (Pty) Ltd

- **268 West Avenue, Centurion, 0157**
- **PO Box 7400, Centurion, 0046**
- **An authorised financial services provider, FSP No: 19840**
- **Telephone:** +27 (0)12 671 8911
- **Facsimile:** +27 (0)12 684 5869
- **Email:** MOBS.emailus@momentum.co.za
- **Web:** www.momentuminv.co.za/momentumoutcome-basedsolutions
- **Registration no.:** 2004/023064/07

**Disclosures**
Momentum Collective Investments (RF) (Pty) Ltd (the “Manager”), registration number 1987/004287/07, is authorised in terms of the Collective Investment Schemes Control Act, No 45 of 2002 (CISCA) to administer Collective Investment Schemes (CIS) in Securities. The Manager is the manager of the Momentum Collective Investments Scheme, and MMI Holdings Ltd is a full member of the Association for Savings and Investment SA. Standard Bank of South Africa Limited, registration number 1962/000738/06, is the trustee of the scheme.

Momentum Defensive Growth Fund is a portfolio of the Momentum Collective Investments Scheme and Momentum Outcome-based Solutions (Pty) Ltd, registration number: 2004/023064/07, an authorised financial services provider (“FSP”) under the Financial Advisory and Intermediary Services Act No. 37 of 2002 (“FAIS”), FSP number: 19840, is the investment manager of this portfolio.

The Total Expense Ratio (TER) is the percentage of the net asset value of the class of the Financial Product incurred as expenses relating to the administration of the Financial Product. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. A current TER may not necessarily be an accurate indication of future TER’s. The disclosed TER is shown as an annual percentage based on data for the period from 11 October 2017 to 30 September 2020. The Transaction Costs Ratio (TC) is the percentage of the net asset value of the Financial Product incurred as costs relating to the buying and selling of the assets underlying the Financial Product. Transaction costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. The TC should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Financial Product, the investment decisions of the investment manager and the TER. The disclosed TC is shown as an annual percentage based on data for the period from 11 October 2017 to 30 September 2020. The Total Investment Charges (TIC) is the sum of the TER and the TC and is shown as a percentage depicting the annual costs relating to the investment of the Financial Product. Cost ratios are calculated using historical actual and/or estimated data and are provided solely as an indication/guide as to the annual expenses/costs that could be incurred. These ratios do not represent any current/actual charges or fees.

All portfolio performance is calculated for a portfolio/portfolio class. Individual investor returns may differ as a result of fees, actual date(s) of investment, date(s) of reinvestment of income and withholding tax. All portfolio performance shown is net of the Total Investment Charges (TIC) but excludes any initial or ongoing advisory fees that may, if applicable, be charged separately. Annualised returns, also known as Compound Annualised Growth Rates (CAGR), are calculated from cumulative returns; they provide an indication of the average annual return achieved from an investment that was held for the stated time period. Actual annual figures are available from the Manager on request. All portfolio performance figures quoted (tables and charts where present) are as at 30/11/2020, based on a lump sum investment, using NAV-NAV prices with income distributions reinvested on the ex-dividend date. CPI/inflation figures, where present, are lagged by one month. Cash figures, where present, are SteFI Composite index returns. All figures quoted in ZAR. Source: Morningstar and/or Momentum.

CIS are generally medium to long-term investments. The value of participatory interests may go down as well as up and past performance is not necessarily a guide to the future. CIS are traded at ruling prices and can engage in borrowing and scrip lending. The CIS may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. Different classes of units apply to portfolios, which are subject to different fees and charges. A schedule of fees and charges and maximum commissions is available on request from the Manager. The Manager reserves the right to close and reopen certain portfolios to new investors from time to time in order to manage them more efficiently in accordance with their mandate. This portfolio is valued daily at approx. 15h00 and monthly (last business day of a month) at approx. 17h00. Latest prices can be viewed at www.momentuminv.co.za and in some national newspapers. Forward pricing is used. Instructions must reach the Manager before 14h00 to ensure same-day value. The Manager does not provide any guarantee, either with respect to the capital or the return of this portfolio. Additional information on the proposed investment including, but not limited to, brochures, application forms and the annual report and any half yearly report can be obtained, free of charge, at www.momentuminv.co.za or on request from the Manager.

This document should not be seen as an offer to purchase any specific product and is not to be construed as advice. Investors are encouraged to obtain independent professional investment and taxation advice before investing with or in any of the Manager’s products.