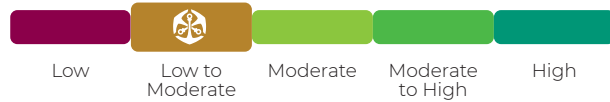




OLD MUTUAL REAL INCOME FUND

FUND INFORMATION

RISK PROFILE



RECOMMENDED INVESTMENT TERM



BENCHMARK:

CPI

PERFORMANCE TARGET:

CPI + 1% to 2% p.a. (net of fees)

Performance is targeted over the recommended minimum investment term and is not guaranteed.

RISK OBJECTIVE:

The fund aims to protect capital over 12 months.

ASISA CATEGORY:

South African – Multi-Asset – Income

FUND MANAGER(S):

John Orford
(Old Mutual Investment Group)

LAUNCH DATE:

01/04/2006

SIZE OF FUND:

R5.2bn

DISTRIBUTIONS: (Quarterly)*

| Date | Dividend | Interest | Total | Total % |
|------------|----------|----------|-------|---------|
| 31/03/2024 | 0.15c | 4.94c | 5.09c | 1.78% |
| 31/12/2023 | 0.34c | 5.75c | 6.09c | 2.10% |
| 30/09/2023 | 0.24c | 5.08c | 5.32c | 1.88% |
| 30/06/2023 | 0.19c | 5.41c | 5.60c | 1.96% |

* Class A fund distributions

TAX REFERENCE NUMBER:

9004/554/17/7

| CODES | JSE | ISIN |
|----------|------|--------------|
| Class A | MICA | ZAE000076493 |
| Class B1 | MICB | ZAE000076501 |

ESG FUND RATING

The environmental, social and governance (ESG) fund ratings are based on the exposure of the underlying assets held to industry-specific ESG risks and the ability to manage those risks relative to peers.

FUND OBJECTIVE

The fund aims to provide the highest level of income that can be sustained without eroding the fund's inflation-adjusted capital base. The fund aims to minimise any losses over a 12-month period.

WHO IS THIS FUND FOR?

The fund is suited to investors requiring the highest level of income that can be sustained without eroding the fund's inflation-adjusted capital base. It is suitable as a low-risk investment in retirement.

INVESTMENT MANDATE

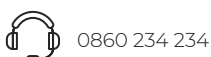
The fund invests in the full spectrum of fixed interest investments. The fund may invest up to 25% of its portfolio in selected listed property shares and up to 10% in equities. The fund may gain exposure to foreign assets up to a maximum of 45% (including Africa) of its portfolio. Derivatives may be used for efficient portfolio management purposes.

REGULATION 28 COMPLIANCE

The fund complies with retirement fund legislation. It is therefore suitable as a stand-alone fund in retirement products where Regulation 28 compliance is specifically required.

CONTACT DETAILS

Funds are also available via Old Mutual Wealth and MAX Investments.



0860 234 234

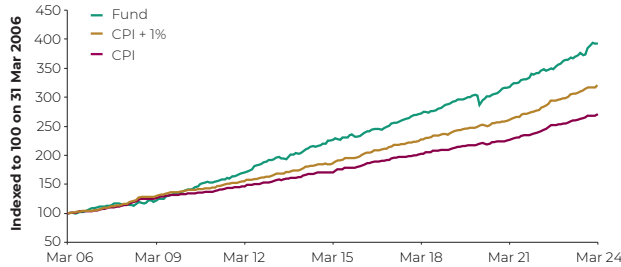
www.oldmutualinvest.comunittrusts@oldmutual.com[Invest now](#)



OLD MUTUAL REAL INCOME FUND

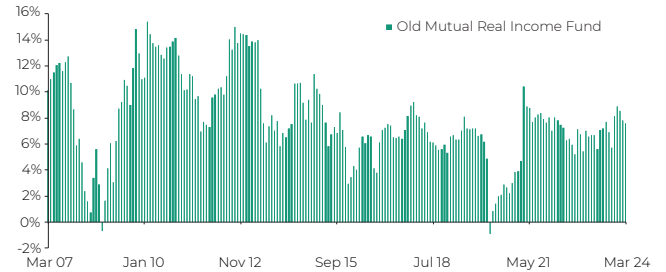
FUND PERFORMANCE AS AT 31/03/2024

PERFORMANCE SINCE INCEPTION



Past performance is no indication of future performance.

RISK OBJECTIVE: AIM TO PROTECT CAPITAL OVER 12 MONTHS



| % Performance (Annualised) | | | | | | |
|------------------------------|------|------|------|------|-------|------------------------------|
| | 1-Yr | 3-Yr | 5-Yr | 7-Yr | 10-Yr | Since Inception ¹ |
| Fund (Class A) | 7.6% | 7.4% | 6.2% | 6.4% | 6.6% | 7.9% |
| Fund (Class B1) ² | 8.0% | 7.8% | 6.7% | 6.9% | 7.1% | 8.3% |
| Benchmark | 5.6% | 6.1% | 5.2% | 4.8% | 5.1% | 5.7% |

¹ Performance since inception of the fund.

² Class B1 is available through investment platforms such as Old Mutual Wealth.

Past performance is no indication of future performance. Fund returns are net of fees and measured against the benchmark.

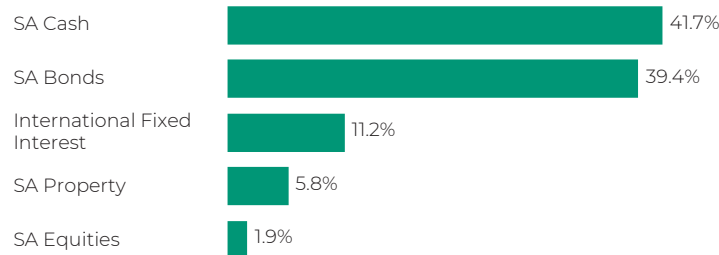
| Rolling 12-Month Return | Highest | Average | Lowest |
|-------------------------|---------|---------|--------|
| Fund (Since Inception) | 15.4% | 8.0% | -0.9% |

| Risk Statistics (Since Inception) | |
|-----------------------------------|-------|
| Maximum Drawdown | -5.7% |
| Months to Recover | 6 |
| % Positive Months | 80.1% |
| Annual Standard Deviation | 3.3% |
| Sharpe Ratio | 0.44 |

Risk statistics are calculated based on monthly performance data from inception of the fund.

FUND COMPOSITION

ASSET & PERCENTAGE ALLOCATION



PRINCIPAL HOLDINGS

| Holding | % of Fund |
|-------------------------------------|-----------|
| R2030 8.00% 31/01/2030 | 14.7% |
| R2032 8.25% 31/03/2032 | 6.5% |
| I2033 ILB 1.875% 28/02/2033 | 6.3% |
| R2035 8.875% 28/02/2035 | 4.8% |
| USD TBL 0 13/06/2024 | 3.6% |
| iShares USD Treasury 10 to 20 Years | 3.2% |
| R202 ILB 3.45% 07/12/2033 | 3.1% |
| iShares USD Treasury 20 Plus Years | 2.4% |
| Eskom Holdings Ltd ES26 02/04/2026 | 2.2% |
| British American Tobacco | 1.9% |



OLD MUTUAL REAL INCOME FUND

PORTFOLIO MANAGERS COMMENTARY

OLD MUTUAL INVESTMENT GROUP



JOHN ORFORD

- BA Economic History (Hons), Postgraduate Dip (Quantitative, Development Economics), MSc (Development Economics), MBA
- 22 years of investment experience

Global risk assets continued their march upwards in the first quarter of 2024. While the rally has broadened, US and technology shares maintained their leadership. Nascent signs of improving activity, a good results season and improving financial conditions helped equity markets shrug off concerns around the stickiness of inflation. Oil prices rose, up 14% for the quarter, presenting a challenge to the pace of disinflation over the remainder of the year. The combination was unhelpful for global bonds, with the US 10-year Treasury yield rising by 30 basis points (bps) over the quarter. This resulted in global equities delivering 8% for the quarter, while global bonds were down 3% (both in US dollars).

Moderate rand weakness and poor domestic performance meant South African assets again lagged their global counterparts. Stagnant growth in China remained unhelpful, while domestic earnings were impacted by the myriad of electricity and logistics challenges, as well as a tough environment for consumers. Domestic bond yields continued to grind higher, ending the quarter back above 12%.

This was despite a reasonable National Budget in February, as foreign investors remained absent while the asset class is well owned by local fund managers. The net result was similar outcomes for South African bonds and equities, both down by 2% to 3% over the quarter in rands. Domestic property was a relatively bright spot. Having bottomed in the last quarter of 2024, the sector continued to rerate from depressed levels, ending the quarter up 4%.

Despite a disappointing return in the first quarter of the year, the fund yielded 7.6% over the last year versus inflation of 5.6%. This means that the fund's performance was in line with its real return target of inflation plus 1-2%. Over the longer term, the fund has consistently delivered to its real return target while protecting capital. During the quarter, the fund's exposure to government bonds detracted from performance. Inflation in the US has proved sticky in recent months and, having discounted significant rate cuts by the US Federal Reserve (the Fed), markets have now pared back expectations for rate relief quite

significantly. In South Africa, the SA Reserve Bank (SARB) kept interest rates at 8.25% and, as in the US, markets have pared back their expectations for rate cuts this year. As a result, bond yields in South Africa lifted in the quarter and this detracted from fund performance given exposure to local government bonds in the fund. The fund's allocation to variable note credit benefited the fund buffering it from weakness in government fixed rate bonds. Exposure to growth assets including British American Tobacco and listed property contributed positively to returns in the quarter, as did some exposure to global cash in the form of US Treasury bills, which continue to offer attractive yields. Looking forward, we believe the fund is well positioned to deliver to its real return target over the medium term. Local government bond yields are attractively priced discounting the weak fiscal outlook, while the fund's growth asset exposure offers attractive real yields. The fund continues to hold some offshore assets primarily as a hedge against possible weak rand outcomes.

Source: Old Mutual Investment Group as at 31/03/2024

OTHER INVESTMENT CONSIDERATIONS

INVESTMENT CONTRACT MINIMUMS*:

Monthly: R500
Lump sum: R10 000
Ad hoc: R500 (in addition to your monthly or lump sum investment)

* These investment minimums are not limited to this fund. They can be apportioned across the funds you have selected in your investment contract.

INITIAL CHARGES (Incl. VAT):

Initial adviser fee will be between 0% and 3.45%.

ONGOING

| | Class A | Class B1 |
|---------------------------------|---------|----------|
| Annual service fees (excl. VAT) | 0.80% | 0.45% |

Please note: Class B1 is available through investment platforms such as Old Mutual Wealth. Please note: The annual service fees have been reduced effective from 1 February 2022. Previously, they were 1.20% (Class A) and 0.80% (Class B1).

The fee is accrued daily and paid to the management company on a monthly basis. Other charges incurred by the fund, and deducted from its portfolio, are included in the TER. These include the fees and costs relating to underlying global asset class exposures, which range between 0.20% and 0.50% as the fee for equity exposures is typically higher than the fee for fixed income or money market exposures. A portion of Old Mutual Unit Trusts' annual service fees may be paid to administration platforms.

| Total Expenses (Incl. Annual Service Fee) (31/12/2023) | 36 Months | | 12 Months | |
|--|-----------|----------|-----------|----------|
| | Class A | Class B1 | Class A | Class B1 |
| Total Expense Ratio (TER) Incl. VAT | 1.11% | 0.68% | 0.94% | 0.54% |
| Transaction Cost (TC) | 0.04% | 0.04% | 0.04% | 0.04% |
| Total Investment Charge | 1.15% | 0.72% | 0.98% | 0.58% |

Please note: Class B1 is available through investment platforms such as Old Mutual Wealth.

TER is a historic measure of the impact the deduction of management and operating costs has on a fund's value. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER, which includes the annual service fee, may not necessarily be an accurate indication of future TERs. Transaction Cost (TC) is a necessary cost in administering the fund and impacts fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of fund, the investment decisions of the investment manager and the TER.



OLD MUTUAL REAL INCOME FUND

DISCLAIMER

We aim to treat our clients fairly by giving you the information you need in as simple a way as possible, to enable you to make informed decisions about your investments.

- We believe in the value of sound advice and so recommend that you consult a financial planner before buying or selling unit trusts. You may, however, buy and sell without the help of a financial planner. If you do use a planner, we remind you that they are entitled to certain negotiable planner fees or commissions.
- Investments in unit trusts should ideally be a medium- to long-term strategy that takes cognisance of the Recommended Investment Term of each individual fund as stipulated in its Minimum Disclosure Document. A fund's or an investment strategy's ability to provide benchmark performance, or to achieve its performance target over its Recommended Investment Term on a net of fee basis may be impacted by market illiquidity, differences in fund and market pricing points, concentration risk and other local (and where applicable global) events, such as market- and political developments, macro-economic factors and healthcare risks such as Covid-19, amongst others. Your fund value may therefore go up or down and the investment capital or return on your investment is not guaranteed. How a fund has performed in the past does not necessarily indicate how it will perform in the future.
- The fund fees and costs that we charge for managing your investment are disclosed in this Minimum Disclosure Document (MDD) and in the table of fees and charges, both of which are available on our public website or from our contact centre.
- Additional information of the proposed investment, including brochures, application forms and annual or quarterly reports, can be obtained, free of charge, from Old Mutual Unit Trust Managers (RF) (Pty) Ltd, from our public website at www.oldmutualinvest.com or our contact centre on 0860 234 234.
- Our cut-off time for client instructions (e.g. buying and selling) is at 15:00 each working day for all our funds, except for our money market funds, where the cut-off is at 12:30.
- The valuation time is set at 15:00 each working day for all our funds, excluding our money market funds which is at 13:00, to determine the daily ruling price (other than at month-end when we value the Old Mutual Index Funds and Old Mutual Multi-Managers Fund of Funds range at 17:00 close). Daily prices are available on the public website and in the media.
- Unit trusts are traded at ruling prices, may borrow to fund client disinvestments and may engage in scrip lending. The daily ruling price is based on the current market value of the fund's assets plus income minus expenses (NAV of the portfolio) divided by the number of units on issue.
- Excessive daily withdrawals from the fund may place the fund under liquidity pressures. In such circumstances a process of ring-fencing of withdrawal instructions and/or managed payouts over time may be followed.
- This fund holds assets in foreign countries and therefore it may have risks regarding liquidity, the repatriation of funds, political and macroeconomic situations, foreign exchange, tax, settlement, and the availability of information.
- Income funds derive their income primarily from interest-bearing instruments as defined. The yield is a current yield and is calculated daily.
- The Net Asset Value to Net Asset Value figures are used for the performance calculations. The performance quoted is for a lump sum investment. The performance calculation includes income distributions prior to the deduction of taxes and distributions are reinvested on the ex-dividend date. Performances may differ as a result of actual initial fees, the actual investment date, the date of reinvestment and dividend withholding tax. Annualised returns are the weighted average compound growth rates over the performance period measured. Performances are in ZAR and as at 31 March 2024. Sources: Morningstar and Old Mutual Investment Group (FSP no. 604).
- MSCI ESG Research LLC's ("MSCI ESG") Fund Metrics and Ratings ("the information") provide environmental, social and governance data with respect to underlying securities within more than 31 000 multi-asset class mutual funds and ETFs globally. MSCI ESG is a registered investment adviser under the Investment Advisers Act of 1940. MSCI ESG materials have not been submitted to, nor received approval from the US SEC or any other regulatory body. None of the information constitutes an offer to buy or sell, or a promotion or recommendation of any security, financial instrument or product or trading strategy, nor should it be taken as an indication or guarantee of any future performance, analysis, forecast or prediction. None of the information can be used to determine which securities to buy or sell or when to buy or sell them. The information is provided "as is" and the user of the information assumes the entire risk of any use it may make or permit to be made of the information.

Old Mutual Unit Trust Managers (RF) (Pty) Ltd, registration number 1965 008 47107, is a registered manager in terms of the Collective Investment Schemes Control Act 45 of 2002. Old Mutual is a member of the Association for Savings and Investment South Africa (ASISA). Old Mutual Unit Trust Managers has the right to close the portfolio to new investors in order to manage it more efficiently in accordance with its mandate.

Trustee: Standard Bank, PO Box 54, Cape Town 8000. Tel: +27 21 401 2002, Fax: +27 21 401 3887

CONTACT DETAILS

Funds are also available via Old Mutual Wealth and MAX Investments.

