

PRUDENTIAL ENHANCED SA PROPERTY TRACKER FUND

28 FEBRUARY 2019

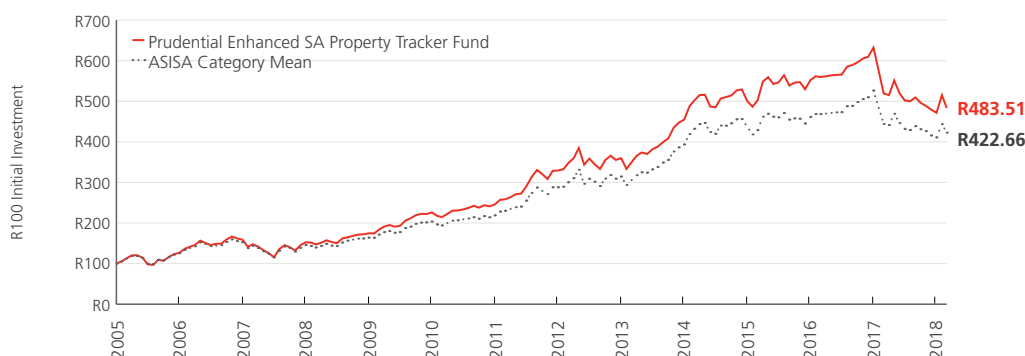


PRUDENTIAL
INVESTMENT MANAGERS

FACT SHEET/MINIMUM DISCLOSURE DOCUMENT

PROPERTY

SINCE INCEPTION CUMULATIVE PERFORMANCE, DISTRIBUTIONS REINVESTED (A CLASS)



ANNUALISED PERFORMANCE	A CLASS	BENCHMARK	T CLASS	D CLASS
1 year	-6.9%	-5.2%	-6.8%	-6.8%
3 years	-1.3%	-0.4%	-1.2%	-1.2%
5 years	6.7%	6.9%	n/a	6.9%
7 years	9.4%	9.5%	n/a	9.5%
10 years	12.6%	12.9%	n/a	n/a
Since inception	12.7%	13.0%	-1.5%	11.2%

* Inception date D Class: 1 July 2010, T Class: 1 April 2015

RETURNS SINCE INCEPTION**	A CLASS	DATE
Highest annualised return	53.9%	31 Jul 2007
Lowest annualised return	-25.4%	31 Dec 2018

** 12-month rolling performance figure

ASSET ALLOCATION	
SA Listed Property	98.5%
SA Cash	1.5%

RISK MEASURES	A CLASS	BENCHMARK
Monthly volatility (annualised)	16.0%	16.5%
Maximum drawdown over any period	-30.7%	-31.9%
% of positive rolling 12 months	82.3%	78.9%
Information ratio	-0.7	n/a
Sortino ratio	-0.8	-0.7
Sharpe ratio	-0.6	-0.5

TOP 10 HOLDINGS*	
1. Growthpoint Properties Ltd	20.8%
2. Redefine Properties Ltd	15.0%
3. NEPI Rockcastle PLC	13.1%
4. Hyprop Investments Ltd	8.5%
5. SA Corporate Real Estate LTD	4.7%
6. Resilient REIT Ltd	4.5%
7. Vukile Property Fund Ltd	4.2%
8. Attacq Ltd	3.9%
9. Fortress REIT Ltd A	3.7%
10. Fortress REIT Ltd B	3.1%

*As at 31 December 2018 (updated quarterly)

INVESTMENT OPTIONS	A CLASS	T CLASS	D CLASS
Minimum lump sum investment	R50 000	R10 000	R20 million
Minimum monthly debit order	R2 000 pm	R1 000 pm	n/a

INITIAL FEES (excl. VAT)	A CLASS	T CLASS	D CLASS
Prudential	0.00%	0.00%	0.00%
Financial adviser (if applicable)	2.25% (max)	2.25% (max)	0.00%

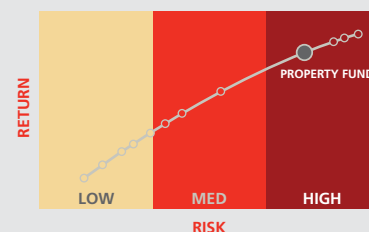
ANNUAL MANAGEMENT FEES (excl. VAT)	A CLASS	T CLASS	D CLASS
Prudential	0.65%	0.60%	0.55%
Financial adviser service fee** (if applicable)	0.15%	0.00%	0.00%

** Included in Prudential's annual management fee above (T Class Financial Adviser Fees: Initial and Ongoing Adviser Fees are negotiated between the Investor and Financial Adviser. Should you agree to an ongoing Adviser Fee, this will be paid via the regular repurchase of units)

EXPENSES (incl. VAT)	A CLASS	T CLASS	D CLASS
Total Expense Ratio (TER)	0.76%	0.70%	0.64%
Transaction Costs (TC)	0.11%	0.11%	0.11%
Total Investment Charges (TIC)	0.87%	0.81%	0.75%

Where a transaction cost is not readily available, a reasonable best estimate has been used. Estimated transaction costs may include Bond, Money Market, and FX costs (where applicable).

RISK/RETURN PROFILE:



FUND OBJECTIVE:

To provide a total return equal to or better than the benchmark (after fees) while providing long-term capital growth.

INVESTOR PROFILE:

Individuals with a medium-to-high risk tolerance requiring medium-to long-term capital and income growth through efficient and cost-effective exposure to the Listed Property sector in South Africa. The recommended investment horizon is 5 years or longer.

INVESTMENT MANDATE:

The Fund invests in South African listed property instruments and assets in liquid form. No direct investment in physical property may be made. The Fund is managed to a maximum tracking error of 2%.

FUND MANAGERS:

Jeanne-Marie Snalam

ASISA CATEGORY:

South African - Real Estate - General

BENCHMARK:

FTSE/JSE South African Listed Property Index (J253T)

INCEPTION DATE:

2 December 2005

FUND SIZE:

R3 498 881 624

AWARDS:

Morningstar/Standard & Poor's: 2011

PRUDENTIAL ENHANCED SA PROPERTY TRACKER FUND

28 FEBRUARY 2019



PRUDENTIAL
INVESTMENT MANAGERS

FACT SHEET/MINIMUM DISCLOSURE DOCUMENT

PROPERTY

INCOME DISTRIBUTIONS	TOTAL DISTRIBUTIONS	12-MONTH YIELD
(A Class) 31 December 2018	4.54 cpu	7.57%
(A Class) 30 September 2018	4.97 cpu	7.26%
(A Class) 30 June 2018	3.68 cpu	6.73%
(A Class) 31 March 2018	5.50 cpu	6.12%
(D Class) 31 December 2018	4.61 cpu	7.71%
(D Class) 30 September 2018	5.04 cpu	7.40%
(D Class) 30 June 2018	3.76 cpu	6.87%
(D Class) 31 March 2018	5.58 cpu	6.25%
(T Class) 31 December 2018	4.57 cpu	7.64%
(T Class) 30 September 2018	5.01 cpu	7.33%
(T Class) 30 June 2018	3.72 cpu	6.80%
(T Class) 31 March 2018	5.54 cpu	6.19%

If the income earned in the form of dividends and interest exceeds the total expenses, the Fund will make a distribution. (cpu = cents per unit)

FUND COMMENTARY

In South Africa, Finance Minister Tito Mboweni's maiden government Budget highlighted the dire straits of the country's finances with rising debt levels and extensive restructuring and funding of SOEs required, in the face of slow economic growth. SA's 2019 GDP growth forecast was revised down to 1.5% from 1.7% previously, giving investors more cause to worry about the country's creditworthiness and making a credit rating downgrade more likely. Inflation, meanwhile, fell to 4.0% y/y in January from 4.5% in December, largely on the back of lower fuel prices.

SA listed property as measured by the SAPY Index returned -5.7% in February, while the EPRA/NAREIT Global Property Index (US\$) posted 0.1%.

Among the top contributors to relative performance for the month were underweight positions in Accelerate Property Fund and Fortress REIT B, and an overweight position in Hamerson. Detracting from relative performance were overweight positions in the Delta Property Fund, Rebois Property Fund and Hyprop.

GLOSSARY

12-month yield	A measure of the Fund's income distributions as a percentage of the Fund's net asset value (NAV). This is calculated by summing the income distributions over a rolling 12-month period, then dividing by the sum of the NAV at the end of the period and any capital gains distributed over the same period.
Annualised performance	The average amount of money (total return) earned by an investment each year over a given time period. For periods longer than one year, total returns are expressed as compounded average returns on a yearly basis.
Cumulative performance graph	This illustrates how an initial investment of R100 or N\$100 (for example) placed into the Fund would change over time, taking ongoing fees into account, with all distributions reinvested.
Income distribution	The dividend income and/or interest income that is generated by the underlying Fund investments and that is periodically declared and distributed to investors in the Fund after all annual service fees.
Information ratio	Measures the Fund's active return (Fund return in excess of the benchmark) divided by the amount of risk that the manager takes relative to the benchmark. The higher the information ratio, the higher the active return of the Fund, given the amount of risk taken and the more consistent the manager. This is calculated over a 3-year period.
Maximum drawdown	The largest drop in the Fund's cumulative total return from peak to trough over any period.
Monthly volatility (annualised)	Also known as standard deviation. This measures the amount of variation or difference in the monthly returns on an investment. The larger the annualised monthly volatility, the more the monthly returns are likely to vary from the average monthly return (i.e. the more volatile the investment).
Percentage of positive rolling 12 months	The percentage of months, since inception, that the Fund has shown a positive return over a rolling 12-month period.
Sharpe ratio	The Sharpe ratio is used to measure how well the return of an asset compensates the investor for the risk taken. The higher the Sharpe ratio the better the Fund's historical risk-adjusted performance has been. This is calculated by taking the difference between the Fund's annualised return and the risk-free (cash) rate, divided by the standard deviation of the Fund's returns. This is calculated over a 3-year period.
Sortino ratio	This is calculated by taking the difference between the Fund's annualised return and the risk-free (cash) rate, divided by the downside deviation of the Fund's returns i.e. the "bad" volatility. A high Sortino ratio indicates a low risk of large losses occurring in the Fund. This is calculated over a 3-year period.
Total Expense Ratio (TER)	This shows the charges, levies and fees relating to the management of the portfolio and is expressed as a percentage of the average net asset value of the portfolio, calculated over a rolling three years (where applicable) and annualised to the most recently completed quarter. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs.
Transaction Costs (TC)	The percentage of the value of the Fund incurred as costs relating to the buying and selling of the Fund's underlying assets. Transaction costs are a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, investment decisions of the investment manager and the TER.
Total Investment Charges (TIC)	The percentage of the value of the Fund incurred as costs, relating to the investment of the Fund. As fund returns are reported after deducting all fees and expenses, these costs (the TER, TC & IC) should not be deducted from the fund returns.
Unit class	Prudential's funds are offered in different unit classes to allow different types of investors (individuals and institutions) to invest in the same fund. Different investment minimums and fees apply to different unit classes. A Class: for individuals and certain legal entities. B & D Class: retirement funds and other large institutional investors only. X Class: the special fee class that was made available to investors that were invested in the Dividend Income Feeder Fund. T Class: for investors in tax-free unit trusts. F Class: for Discretionary Fund Managers.

HOW TO INVEST

0860 105 775

prudential.co.za

query@myprudential.co.za

Application forms

Invest now

Application forms and all required documentation must be faxed to **+27 11 263 6143** or e-mailed to **instructions@myprudential.co.za**.

DISCLAIMER

Prudential Portfolio Managers Unit Trusts Ltd (Registration number: 1999/0524/06) is an approved CISA management company (#29). Assets are managed by Prudential Investment Managers (South Africa) (Pty) Ltd, which is an approved discretionary Financial Services Provider (#45199). The Trustee's/Custodian details are: Standard Bank of South Africa limited – Trustees Services & Investor Services, 20th Floor, Main Tower, Standard Bank Centre, Heerengracht, Cape Town.

Collective Investment Schemes (unit trusts) are generally medium-to long-term investments. Past performance is not necessarily a guide to future investment performance. Unit trust prices are calculated on a net asset value basis. This means the price is the total net market value of all assets of the unit trust fund divided by the total number of units of the fund. Any market movements – for example in share prices, bond prices, money market prices or currency fluctuations – relevant to the underlying assets of the fund may cause the value of the underlying assets to go up or down. As a result, the price of your units may go up or down. Unit trusts are traded at the ruling forward price of the day, meaning that transactions are processed during the day before you or the Manager know what the price at the end of the day will be. The price and therefore the number of units involved in the transaction are only known on the following day. The unit trust fund may borrow up to 10% of the fund value, and it may also lend any scrip (proof of ownership of an investment instrument) that it holds to earn additional income. A Prudential unit trust fund may consist of different fund classes that are subject to different fees and charges. Where applicable, the Manager will pay your financial adviser an agreed standard ongoing adviser fee, which is included in the overall costs of the fund. A Collective Investment Schemes (CIS) summary with all fees and maximum initial and ongoing adviser fees is available on our website. One can also obtain additional information on Prudential products on the Prudential website. The Manager may, at its discretion, close your chosen unit trust fund to new investors and to additional investments by existing investors to make sure that it is managed in accordance with its mandate. It may also stop your existing debit order investment. The Manager makes no guarantees as to the capital invested in the fund or the returns of the fund. Excessive withdrawals from the fund may place the fund under liquidity pressure and, in certain circumstances, a process of ring fencing withdrawal instructions may be followed. Fund prices are published daily on the Prudential website. These are also available upon request. The performance is calculated for the portfolio. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestment and dividend withholding tax. Purchase and repurchase requests must be received by the Manager by 13h30 (11h30 for the Money Market Fund) SA time each business day. All online purchase and repurchase transactions must be received by the Manager by 10h30 (for all Funds) SA time each business day.